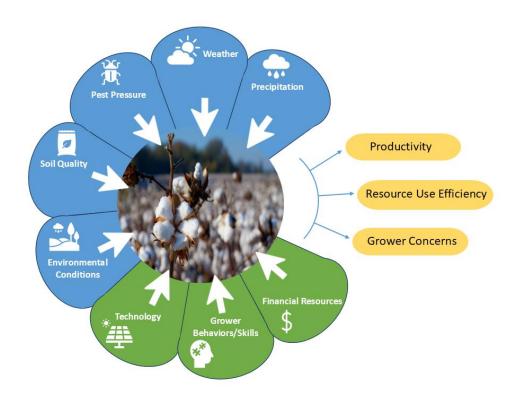
# Sustainable Cotton Farming Trends: Leveraging Natural Resource Survey Insights for U.S. Cotton Production

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### **GRAPHICAL ABSTRACT**



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Cotton cultivation in the United States is relevant globally, with the nation ranking among the top producers and exporters. This study examines conservation practice adoption trends and technological advancements in U.S. cotton production, focusing on sustainability and productivity. Efforts to improve cotton farming practices have reduced its environmental impacts, including decreased soil loss, water usage, and greenhouse gas emissions. Precision agriculture technologies have been instrumental in enhancing efficiency and reducing input costs, albeit with varying degrees of success. To gain deeper insights into cotton grower challenges and needs, a Natural Resource Survey was conducted in 2023 with 753 respondents. As a follow-up to the 2008 and 2015 surveys, the insights from this survey provide valuable data on grower practices and priorities, highlighting the increasing influence of climate change on cotton production. The findings underscore the importance of conservation agriculture and ongoing research to address grower concerns while improving production efficiency. Particularly noteworthy are the outcomes indicating an increase in cover crop adoption and a decrease in tillage practices, reflecting the industry's commitment to sustainability. This study contributes to understanding the dynamics shaping the U.S. cotton industry and offers insights into the challenges and opportunities for continual improvement in U.S. cotton cultivation.

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#### INTRODUCTION

## **Sustainability Trends in Cotton Production**

Cotton represents a significant global commodity, characterized by active trade in both its raw and processed forms. The United States is the third among global cotton producers and holds a dominant role in international exports, supplying over 35% of the world's raw cotton (Cotton Sector at a Glance 2022). Cotton cultivation in the U.S. is centered in the 17 southern-tiered states known as the "Cotton Belt," with Texas leading as the largest producer, accounting for approximately 40% of the nation's cotton output in recent years. Cotton is predominantly cultivated for its lint, which serves as fiber, while its seeds are a valuable byproduct utilized in various ways, including cottonseed oil and animal feed. Notably, the inclusion of whole cottonseed in the diet of lactating dairy cows

has been shown to consistently reduce methane (CH<sub>4</sub>) emissions, which are among the most potent greenhouse gas emissions contributing to climate change (Grainger *et al.* 2010). Other parts of cotton plants, such as cotton stalks, have potential uses as renewable sources of cellulose (Prakash *et al.* 2024).

Among fiber types, cotton is perceived by consumers (LifestyleMonitor, 2023) as more environmentally friendly; however, all fiber production has an environmental impact. Continuous improvement is a key tenant of U.S. cotton production. Over the past four decades, U.S. cotton growers have decreased soil loss by 45%, improved irrigation water use efficiency by 58%, and reduced greenhouse gas emissions by 25%, all while improving land use efficiency by 30% (Field to Market 2021). These achievements are primarily the result of improvements in irrigation management and precision technologies, cotton variety development, and Integrated Pest Management (IPM) strategies. Notably, the U.S. has seen a reduction of over 50% in insecticide applications in the past 30 years (Mississippi State University 2022), thanks to boll weevil eradication efforts, biotechnology, new cotton varieties, and IPM.

Recognizing the advantages of digitalization in U.S. agriculture, current initiatives are directed towards enhancing farming efficiency, decreasing inputs, boosting yields, and ultimately sustaining the livelihoods of cotton farmers while also addressing environmental concerns. Precision technologies are increasingly spotlighted, with Autosteer/GPS applications integrated into the management of 40% of all U.S. farm and ranchland acreage for on-farm production by 2019, and adoption rates nearing 65% for cotton-planted acreage (McFadden *et al.* 2023). These technologies have resulted in a reduction of both overall inputs and costs for fertilizers, pesticides, and fuels among adopters, although the extent of reductions has been modest and varies depending on the type of technology utilized.

Through the adoption of sustainable agriculture practices, such as cover crops and no-till, cotton growers help to restore soil health, mitigate climate change, and continually improve the industry. Thus, for the last decade, planted cover crop acreage increased by nearly 50%, while cotton farmers using reduced/no-till practices reached 45% (Wallander *et al.* 2021; ICAC 2022). Including cotton yields, the adoption of regenerative practices by U.S. farmers has resulted in an annual increase of over 8.8 million tons of carbon stored in cultivated cropland soils (USDA 2022). Informed consumers and industry stakeholders can contribute by opting for sustainable apparel choices and supporting initiatives like the Regenerative Cotton Fund and Climate Smart Cotton Program, both of which prioritize soil health, continual improvement, and the adoption of other conservation practices.

Understanding the economic, social, and sustainability aspects of cotton production is essential in addressing its profitability and environmental concerns. Developed by Cotton Incorporated, the global cotton life cycle assessment (LCA), first introduced in 2010 and last updated in 2016, provides comprehensive data on cotton fiber production, textile manufacturing, and consumer use impacts. A key discovery from this LCA revealed that textile manufacturing and consumer usage were dominant categories across the entire cotton supply chain due to their substantial energy consumption—such as fiber processing during manufacturing and laundering in consumer use. Although the agricultural phase generally exhibited lower impacts in most categories, blue water consumption was highest for cotton cultivation (Cotton Incorporated 2016).

Considering agriculture's unique opportunity to mitigate climate change impacts, more research is needed to better understand how the adoption of conservation practices and precision agriculture technologies is enhancing crop productivity and increasing the

resiliency of agricultural landscapes globally. In general, conservation practices, such as cover cropping and reduced/no tillage, can lower the environmental impacts of cotton production and improve soil health (Soil Health Institute 2023). There remains a limited understanding of how beneficial these practices are across regions with different topography, climatic conditions, and water availability. The latter, water availability, has posed challenges to all agricultural sectors, including cotton production, potentially affecting yields due to changes in precipitation patterns, increased weather extremes, and shifts in pest pressure. As examples, Hurricane Harvey resulted in a \$100 million loss to Texas cotton in 2017 (Fannin 2017), while drought conditions caused a record 46% crop loss in the U.S. when considering all-cotton production in 2022 (Meyer et al. 2023). To address water supply challenges, further research is needed to understand and cope with excessive and limited water for cultivating cotton into the future. This includes exploring adaptations such as stress-resistant crop varieties, sustainable agricultural practices such as cover crop and no-tillage, modifying IPM and nutrient management recommendations, improving irrigation methods, etc. Climate change may also lead to water scarcity in some regions, forcing a shift in acreage to non-irrigated production due to limited water availability and declining profitability. However, amidst these challenges, there are also emerging opportunities. For instance, rising temperatures have enabled regions such as Kansas to expand cotton cultivation notably compared to a decade prior, with statewide cotton acreage witnessing a twelvefold increase between 2015 and 2020 (Kansas AGGROWTH 2021, 2019).

Along with climate change and extreme weather events, biodiversity loss is another challenge and was highlighted as a top three risks in the World Economic Forum's 2022 Global Risks Report (Foro Económico Mundial *et al.* 2022). Cotton growers recognize the importance of biodiversity, which is why the lands becoming unsuitable for cotton cultivation are often repurposed into habitats for various wildlife species, including birds like quail, as well as pollinators (CottonToday). These initiatives not only contribute to wildlife conservation but also enhance the efficiency of neighboring cotton fields. However, there is still a deficiency in understanding the factors correlated between cotton cultivation and preserving biodiversity.

Access to updated agricultural data and insights into grower concerns and their research needs are critical for guiding research and development efforts aimed at supporting grower profitability while mitigating environmental footprints. In this context, insights from the Natural Resource Survey results hold particular significance.

## **Natural Resource Survey**

In the summer of 2023, Cotton Incorporated launched a Natural Resource Survey (NRS) targeting U.S. cotton producers, seeking to evaluate the environmental footprint of cotton, contribute to the U.S. LCA project, and gain a better understanding of grower practices and challenges. These survey results were collected digitally, and invitations were sent to growers *via* emails and postcards. A third-party market research company assisted in the digital survey administration. A copy of the survey questionnaire is provided in Appendix 1. The survey data produced aimed to:

- 1. Assess changes in grower practices and priorities between 2008 and 2023.
- 2. Identify grower challenges.
- 3. Provide U.S. cotton production data for the U.S. life cycle assessment.
- 4. Gather growers' insights regarding practices and agricultural technologies that

positively impact resource efficiency and productivity.

5. Maintain an accurate understanding of growers' research needs.

#### **EXPERIMENTAL**

The Natural Resource Survey covered a wide range of topics with 62 core questions, including demographics, grower practices and concerns, and field-level data in the 2021 or 2022 crop years. Similar surveys were conducted in 2008 and 2015, enabling comparisons where production data in those surveys also were representative of conditions from the previous crop year. However, questions related to grower attitudes are reflective of the year the survey was conducted. For simplicity, in presenting the results, the year the survey was conducted, namely 2023, is used in this report. Consistent with prior methodologies, the 2023 survey reached growers across 17 cotton-growing states. The results were summarized by assigning data from all these states to four regions – Far West (CA, AZ, NM), Southwest (TX, OK, KS), Midsouth (MO, AR, LA, MS, TN), and Southeast (AL, FL, GA, SC, NC, VA) to provide a representative response about each area's production as illustrated in Fig. 1. The data have been analyzed using different tools, including Microsoft Excel and Power BI.

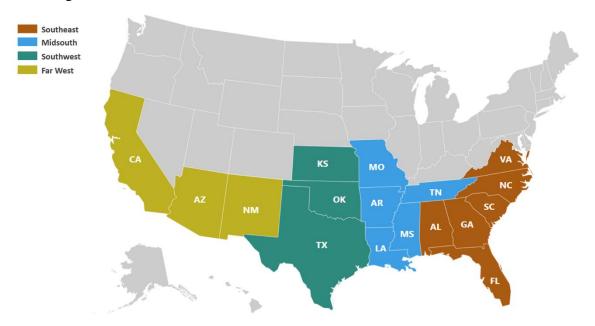
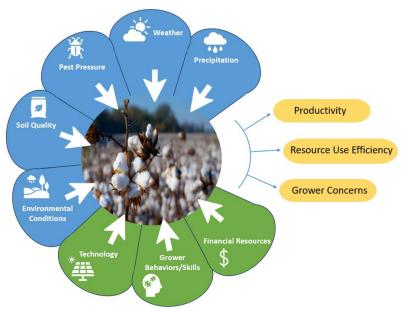


Fig. 1. Cotton growing states in four regions

The survey focused on filling the knowledge gap about how farming practices are connected and their broader impacts at a national level across all U.S. cotton-growing regions. Additionally, the survey aimed to offer direction for future research efforts. The examination of independent variables, such as cultivation methods and technology adoption, facilitated the establishment of correlations with dependent variables including field productivity (yield), resource efficiency (nitrogen and water use), and grower concerns (Fig. 2). However, it is important to approach these connections with caution, since each grower faces unique variables and circumstances that can influence how their

fields perform. It should be noted that the growers in each survey are not the same producers, and such trends between years may not reflect changes in reality. Rather, it may be a different sample group. However, the results do provide some insights into shifts in the industry that are useful to the goals of this study.



**Fig. 2.** Cotton growing production-system simplified model with independent variables labeled in green (more grower control) and blue (less grower control) and the corresponding dependent variables represented in the yellow labels.

## **Survey Method**

The survey was conducted during May, June, and July of 2023. Cotton Incorporated facilitated outreach by sending eleven thousand postcards to farmers who had produced cotton in 2021. These postcards were dispatched three times between the end of May and the end of July 2023. Additionally, a total of 4,300 emails were sent to request survey participation during this period. The survey encompassed all U.S. cotton-growing regions, yielding 753 responses, as illustrated in Fig. 3. Texas provided the most responses, at 37% of the total, followed by Georgia, the second-largest cotton-producing state, at 13%. In general, the percentage of responses per state corresponded to state-level cotton production volumes.

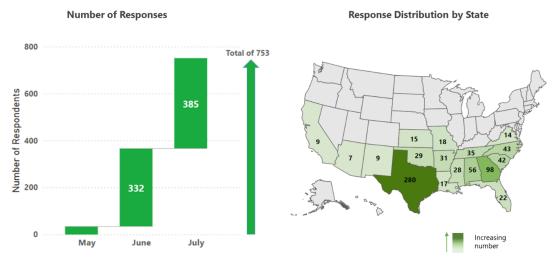


Fig. 3. Cumulative number of responses by date and state

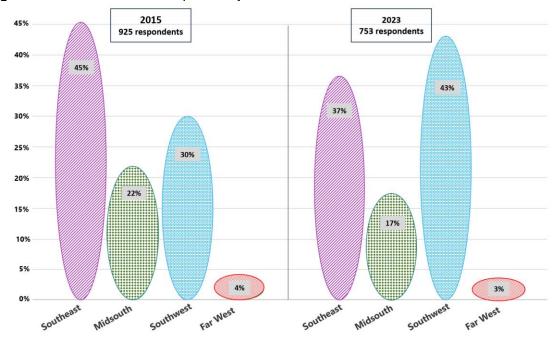


Fig. 4. Percent of respondents by region in the 2015 and 2023 surveys

For comparison, in the previous 2015 survey data, there were a total of 925 respondents, with the majority of responses originating from the Southeast region (45%). The Southwest region then accounted for 30% of responses, while in 2023, it constituted the majority with 43% of responses. Conversely, the Far West region witnessed a slight decrease from 4% in 2015 to 3% in 2023. In general, cotton output in the Far West has been consistently decreasing due to declining water resources and competition from higher value crops, such as almonds and processing tomatoes in California (Geisseler and Horwath 2016). The percentage of responses by regions through 2015 and 2023 is shown in Fig. 4.

Key factors, such as weather conditions and production costs, can significantly influence cotton farming trends and may contribute to the observed differences in eligibility and interest in participating in the survey. According to USDA-NASS data, in

2022, 16% of planted acres in the Far West went unharvested due to water shortages, while the Southwest experienced a severe drought resulting in the loss of 52% of planted acres (Fig. 5). Additionally, cotton acreage remained at a record low from 2021 to 2023 due to a prolonged drought reducing water allocations in the region (USDA Quick Stats 2024). Consequently, it's important to note that data from the Far West may not accurately reflect typical production conditions, given the prevailing challenges posed by the long-term drought. Although irrigation scheduling technologies have contributed to improved water productivity in cotton farming, their adoption by farmers remains limited, indicating significant room for improvement (Barnes et al. 2020). Matching irrigation schedules with the crop's water use is important, especially during the flowering stage when cotton is most sensitive to water shortages. Optimizing the timing of irrigation termination (IT) for each geographical area is also essential, as early IT can save water but may not maximize yields, while late IT can lead to increased pest damage and reduced yield quality (Koudahe et al., 2021). Continued advancements in sensor and water delivery technologies, enhanced crop simulation models, and the development of drought-tolerant cotton varieties are just a few examples of strategies to address challenges posed by reduced water allocations and droughts (Barnes et al. 2020). Additionally, as irrigation water supplies become depleted, it will be important to consider rotation with high residue crops or cover crops to increase infiltration and soil water holding capacity when possible.

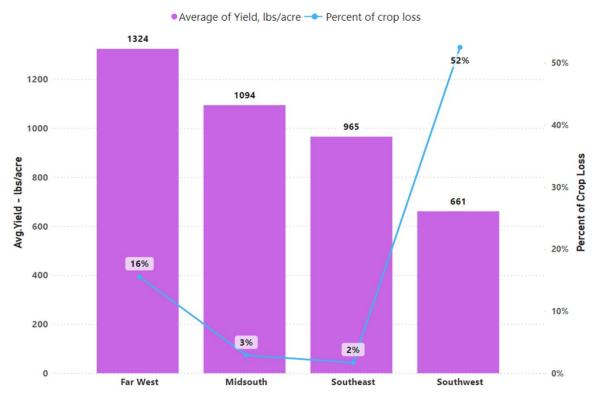
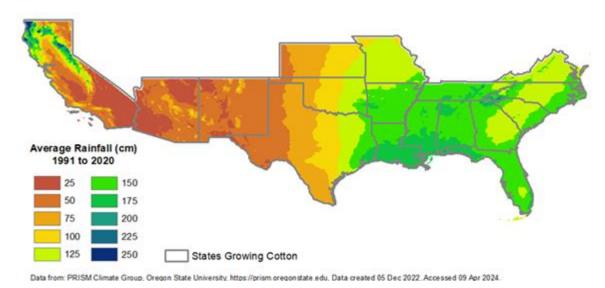


Fig. 5. Crop loss data by regions in 2022 (USDA Quick Stats 2022)



**Fig. 6.** A 30-year average rainfall from 1991 to 2020 in cotton-producing states (rainfall data from Prism Climate Group)

To underscore the environmental differences among cotton-growing regions, Fig. 6 depicts precipitation patterns, which show adequate precipitation to grow a cotton crop in the Southeast and Mid-South, while a dramatic precipitation gradient occurs within the Southwest region. In the West region, cotton cannot be grown without irrigation due to the very low annual precipitation. Figure 7 illustrates the diverse soil types across the U.S. and farming practices are significantly influenced by the predominant soil type characteristics across and within each region: Ultisols in the Southeast, Alfisols in the Midsouth, Mollisols in the Southwest, and Aridisols in the Far West.

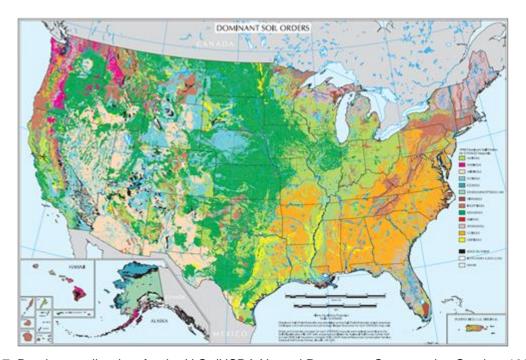
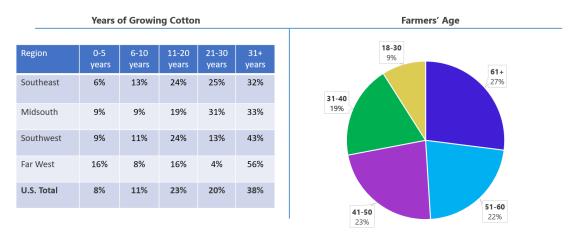


Fig. 7. Dominant soil orders for the U.S. (USDA Natural Resources Conservation Service, 1998)

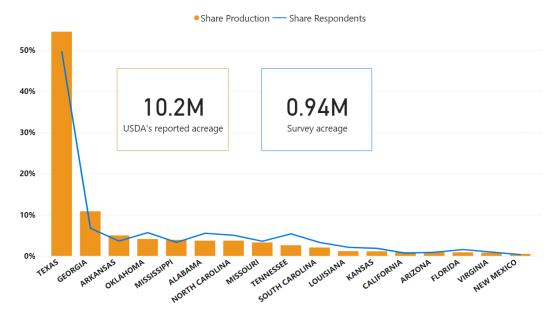
## **Respondent Demographics and Data Representativeness**

The 2023 survey revealed that nearly half of respondents were 51 or older in age and had over 20 years of experience in cotton farming (Fig. 8). Overall demographic makeup of respondents was similar to the 2015 survey with the exception of increased participation of the younger generation (18 to 30) in the Far West increasing from 3% to 20% in 2023. The group of farmers growing cotton during the last 5 years constituted 16% compared to an average of 7 to 8% of the same group observed in other regions (Fig.8). However, it should be noted that the Far West also had the lowest cotton acres and response rate of all regions surveyed, with only 3% of the total responses.

In general, responses from the cotton-growing states were reflective of the distribution of cotton-growing acreage, with Texas and Georgia having the highest number of respondents. According to USDA-NASS data, cotton-planted acreage across all 17 states totaled 10.2 million acres in 2023, whereas the surveyed acreage amounted to approximately 0.94 million acres (Fig. 9). The surveyed cotton acreage accounted for 9.2% of the total U.S. cotton cultivated acres. In comparison, the previous 2015 survey reported 818,804 cotton acres, which represented 10% of the cotton planted in the US in 2015.



**Fig. 8.** Distribution of respondents categorized by age and years of growing experience (Refer to Q59 and Q60 in Appendix 1)

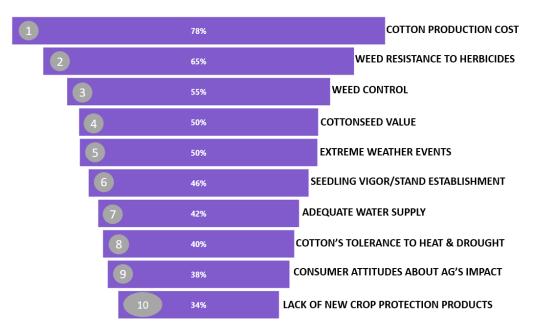


**Fig. 9.** Percent of U.S. cotton acres planted in each state in the 2023 growing season (orange) and the percentage of cotton acres by state from survey participants (blue)

#### RESULTS AND DISCUSSION

#### **Cotton Grower Concerns**

Within the Natural Resource Survey, respondents were prompted to assess 29 randomly presented concerns or challenges linked to cotton production, scoring each as a Major, Moderate, or Not an Issue on their farm. Noteworthy concerns included cotton production input costs, weed resistance to herbicides, weed control, and cottonseed value, which have consistently ranked as the top four major concerns since the previous survey, comprising 78%, 65%, 55%, and 50% of responses, respectively (Fig. 10).



#### **Top 10 Major Grower Concerns**

Fig. 10. A summary ranking of the top 10 cotton growers' concerns

In contrast, the spread of plant disease and weeds declined from the 5<sup>th</sup> to the 11<sup>th</sup> ranking in the latest survey. New concerns introduced in the 2023 survey, such as nematodes, now rank 9<sup>th</sup>, with a higher percentage of responses from the southeast and midsouth regions. Cotton grower's concerns about water conservation are evidenced in overall water productivity increases through the adoption of better irrigation delivery systems (Barnes *et al.* 2020), and adequate water supply remains in their top 10 concerns, rising from 10<sup>th</sup> place in 2015 to 7<sup>th</sup> in 2023. Additionally, concerns were raised regarding the lack of new crop protection products and insect resistance to insecticides and Bt cotton, resulting in a 4-point difference. Table 1 displays a shift in concern rankings, with increased concern towards the increasing occurrence of extreme weather events, rising from 13<sup>th</sup> to 5<sup>th</sup> place. This shift underscores the escalating impact of climate change effects on these concerns. For grower concerns by region, see ST 1 in Appendix 2.

#### **Grower Communication Methods**

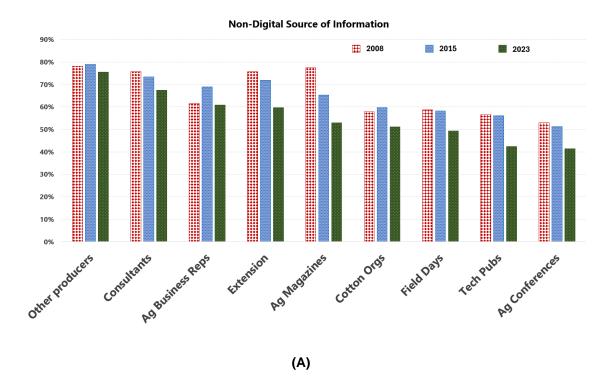
In order to consistently provide producers with updated information to enhance their production efficiency, it is critical to understand the sources from which they acquire information about new technology and practices. Thus, the 2023 survey respondents evaluated 17 information sources based on their reliance, ranging from none to slight, moderate, or great dependence. The survey findings emphasize that cotton producers heavily rely on face-to-face interactions, consultants, and extension agents for information on new technologies (Fig. 11-A). However, there has been a decline in magazine interest since 2008, while apps are more widely utilized. Additionally, social media platforms, particularly YouTube and Facebook, are among the most used social media platforms viewed by producers, as illustrated in Fig. 11-B.

**Table 1.** A Summary Ranking of Cotton Growers' Concerns through 2015 and 2023 with Light Blue Highlighting Total Ranking <5, and Dark Blue >5 (Refer to Q26 in Appendix 1)

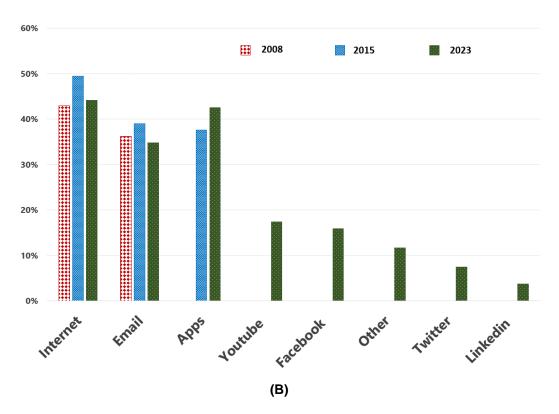
Cotton Bradustian Consound	Major	Issue	Rank		total
Cotton Production Concerns	2023	2015	2023	2015	Δ
Cotton production input costs	78%	81%	1	1	0
Weed resistance to herbicides	65%	69%	2	2	0
Weed control	55%	64%	3	3	0
Cottonseed value	50%	51%	4	4	0
Increased frequency of drought and extreme weather events (climate change)	50%	30%	5	13	8
Seedling vigor and stand establishment	46%	42%	6	6	0
Adequate water supply	42%	37%	7	10	3
Cotton's tolerance to heat and drought	40%	39%	8	8	0
Consumer attitudes about agriculture's impact on the environment	38%	40%	9	7	-2
Lack of new crop protection products (insecticides, herbicides, etc.)	34%	29%	10	14	4
Spread of plant diseases and weeds	30%	42%	11	5	-6
Insect resistance to insecticides and Bt cotton	30%	28%	12	16	4
Efficient use of fertilizer	28%	37%	13	9	-4
Herbicides drift	27%	28%	14	15	1
Disease concerns related to nematodes, target spots, viruses, etc.	24%	N/A	15	New	
Variety selection	24%	34%	16	11	-5
Plant bug control	23%	32%	17	12	-5
Soil erosion	19%	19%	18	21	3
Harvest aid materials and application timing	19%	24%	19	19	0
Stinkbug control	19%	23%	19	20	1
Monitoring cotton's plant growth	17%	25%	21	18	-3
Soil sampling and analysis for fertilization	17%	27%	22	17	-5
Soil compaction	16%	17%	23	22	-1
Insecticides drift	11%	28%	24	15	-9
Water salinity of irrigation wells	11%	7%	25	26	1
Effects of agriculture on wildlife	10%	10%	26	24	-2
Soil salinity	9%	8%	27	25	-2
Water quality protection from agricultural runoff	8%	12%	28	23	-5
Dust from harvesting, farming, gins	4%	4%	29	27	-2

#### **Selected Farm Characteristics**

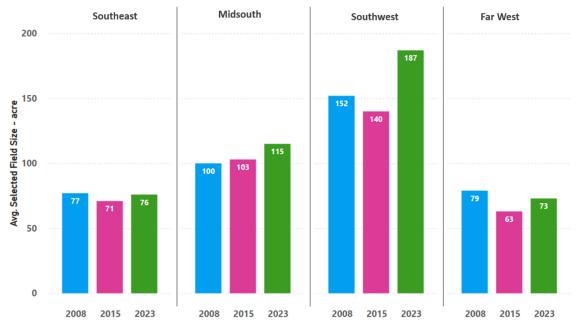
The 2023 survey explored land and management practices as well as their associated characteristics through a series of multiple questions. Respondents were asked to provide information related to their land and management practices within a selected representative cotton field. One of the questions was about the field size, as this parameter may impact the feasibility of adopting certain practices for producers. In the 2021/2022 growing season, the average size of the representative cotton field varied across regions, with the Southwest reporting the largest size at 187 acres, while the Far West reported the smallest at 73 acres. The average representative field size by region across all surveyed years has been compared and analyzed, see Fig. 12. In the 2023 survey data, larger average field sizes were reported for the Southwest and Midsouth regions compared to the previous two surveys, while sizes remained consistent for the Far West and Southeast regions. In the Far West, the design of irrigation systems often limits field size to ensure efficient water distribution, necessitating restricted field lengths. On the other hand, in the Southeast, field size limitations often stem from topographical features, such as established tree lines.



#### **Digital Source of Information**



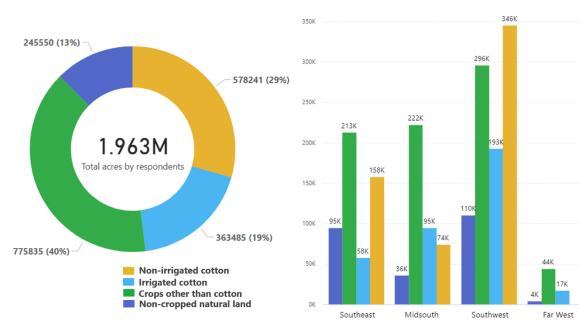
**Fig. 11.** Preferred information sources: moderate to high ranking (Refer to Q61 in Appendix 1). (A) Non-digital source of information by respondents through 2008, 2015 and 2023 survey years. (B) Digital source of information by respondents through 2008, 2015, and 2023 survey years



**Fig. 12.** Average field size by region for 2008, 2015, and 2023 survey data (Refer to Q28 in Appendix 1)

#### **Land Use**

In addition to reporting the acreage of selected cotton fields, the 2023 survey respondents were asked to share details about their entire land holdings. In total, the farmers managed 1,963,111 crop acres (+17% from 2015), with 48% (-1% from 2015) planted to cotton. This allocation translates to 9.2% (-1% from 2015) of the total cotton planted in the United States in 2023.



**Fig. 13.** Acres of irrigated and non-irrigated cotton, non-cotton crops, and natural land from the 2023 survey. (Refer to Q1 in Appendix 1)

Notably, only 39% (-6% from 2015) of the surveyed cotton acres received irrigation, which closely aligns with the 36% of irrigated acres reported by the USDA 2018 Farm and Ranch Irrigation Survey (USDA Quick Stats 2022). In comparison to the 2015 survey data, where 49% of the crop acres were planted to cotton, and 45% of the cotton acres were irrigated, the current survey reflects a downward shift.

In the 2023 survey, the Far West region had 99% of irrigated cotton fields (and high yields), whereas the Southwest, Southeast, and Midsouth regions reported 36%, 27%, and 56%, respectively. Expanding beyond cropland, respondents also reported a combined 245,550 acres of natural land within their farming enterprises, constituting around 13% of total land ownership. This percentage aligns with the proportion of natural land reported in the 2015 survey data. Figure 13 illustrates all acres by 2023 survey respondents and Fig. 14 shows the percentage of non-irrigated and irrigated cotton acres through the survey years.

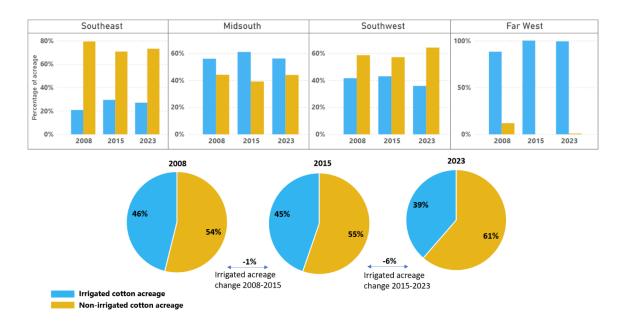


Fig. 14. Irrigated and non-irrigated cotton through years and regions

Around 40% (775,835 acres) were reported as land for crops other than cotton. Table 2 displays the additional crops cultivated by respondents and the percentage of respondents growing them, showcasing slight variations from the 2008 and 2015 results. The fluctuations in the utilization of other crops over the years can be attributed to the fluctuating commodity prices observed during 2020 to 2021. Consequently, wheat experienced a decrease, whereas peanuts and pasture saw marked increases (USDA NASS 2021).

Nevertheless, the primary alternative cash crops in the U.S. during the 2021 growing season included corn, soybean, and wheat, with corn dominating across most regions. Notably, in the Midsouth, soybean took a significant lead, comprising 84% of the crops. The Far West region had a diverse set of crops that include various vegetables and orchards suited to its unique climate (Table 3).

**Table 2.** The Percentage of Respondents Who Indicated They Commercially Produced the Crops Listed

Crop	% Grown 2008	% Grown 2015	% Grown 2023
Corn	48%	46%	46%
Wheat	47%	40%	31%
Soybeans	37%	39%	32%
Sorghum	25%	19%	21%
Natural Vegetation	22%	17%	18%
Pasture	21%	16%	26%
Hay	19%	15%	26%
Peanuts	18%	27%	26%
Alfalfa	7%	4%	5%
Vegetables	6%	5%	5%
Orchards	6%	3%	3%
Rice	4%	3%	3%
Vines	1%	1%	<1%
None of the above	0%	3%	12%

**Table 3.** Alternative Cash Crops by Respondents by Regions (Refer to Q3 in Appendix 1)

	Region							
Commercial crop/Livestock	Southeast	Midsouth	Southwest	Far West	U.S.			
Corn	54.6%	73.6%	29.0%	44.0%	46.5%			
Soybeans	40.4%	83.7%	6.5%	0.0%	31.9%			
Wheat	21.8%	11.6%	44.4%	44.0%	30.5%			
Cattle	29.1%	18.6%	34.9%	24.0%	29.6%			
Peanuts	65.5%	7.0%	2.8%	0.0%	26.3%			
Hay	24.4%	17.1%	31.2%	24.0%	26.0%			
Pasture	25.1%	13.2%	31.2%	24.0%	25.6%			
Sorghum	5.8%	3.1%	41.1%	12.0%	20.7%			
Natural Vegetation	26.6%	13.2%	12.0%	12.0%	17.5%			
None of the above	6.6%	8.5%	17.6%	20.0%	12.1%			
Other	4.7%	2.3%	9.0%	12.0%	6.4%			
Vegetables	7.6%	1.6%	1.9%	28.0%	4.8%			
Alfalfa	0.4%	0.0%	6.5%	52.0%	4.6%			
Rice	0.4%	14.0%	1.5%	4.0%	3.3%			
Orchards	4.4%	0.0%	1.2%	36.0%	3.3%			
Poultry	6.2%	0.0%	0.6%	0.0%	2.5%			
Dairy	0.4%	0.8%	1.2%	4.0%	0.9%			
Swine	1.5%	0.0%	0.3%	4.0%	0.8%			
Vines	0.0%	0.0%	0.6%	4.0%	0.4%			

## **Crop Rotation and Cover Crops**

The 2023 survey sought to understand how farmers utilized land during the offseason, recognizing its potential for various crops, which can enhance revenue and benefit the land. Data from the survey indicates an increase in cover crop utilization among cotton farmers, with 48% of respondents planting cover crops, compared to 20% in the 2015 survey. Respondents reported an increase from 9% to 14% in 2015 to 2023 in native

vegetation practice, respectively. Noteworthy is the positive trajectory witnessed in the Far West region, with 0% of native vegetation usage in 2015 to 7% in 2023 (Fig. 16). The evolving trends in cover crop adoption across time and regions emphasize the increasing preference for cover crops such as wheat (64%), cereal rye (30%), and mixed crops (13%) — a blend of diverse plant species promoting soil vitality and biodiversity. By 2023 survey respondents, cotton was planted annually (23%), every other year (22%), 2 of 3 years (25%), and 1 of 3 years (12%).

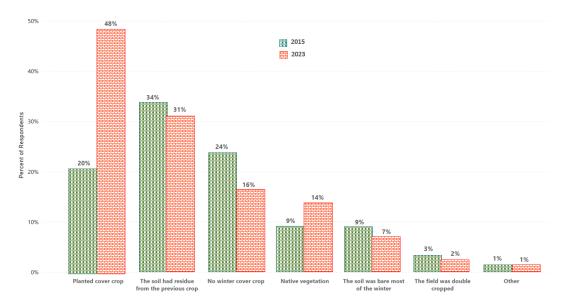
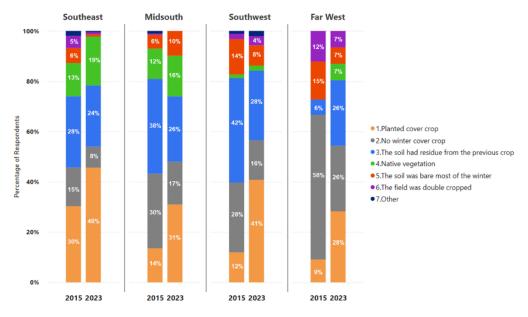


Fig. 15. Cover crop and residue management practices by 2015 and 2023 survey respondents

The survey also explored how growers utilized their land during the offseason, with a focus on regional differences.



**Fig. 16.** Cover crop practices across regions over time (For the 2023 Survey, refer to Q40 in Appendix 1)

Farmers adopting cover crops reported an increase in cotton yields, especially in the Southwest, where planted cover crops resulted in a 14% increase in cotton yields compared to practices without cover. In the Southeast and Midsouth, a similar practice reported a 5% and an 8% increase in yield, respectively. However, in the Far West region, with its unique environment, the reported yields using planted cover crops were lower compared to those not utilizing these practices. Cotton serves as the main crop in a rotation with other crops every 3 to 4 years. As these fields may include low-residue crops, introducing cover crops becomes an opportunity for cotton farmers to elevate residue levels. This strategy aligns with the common practice of planting cotton following a winter cover crop, which helps safeguard the cotton seedlings from early spring wind damage.

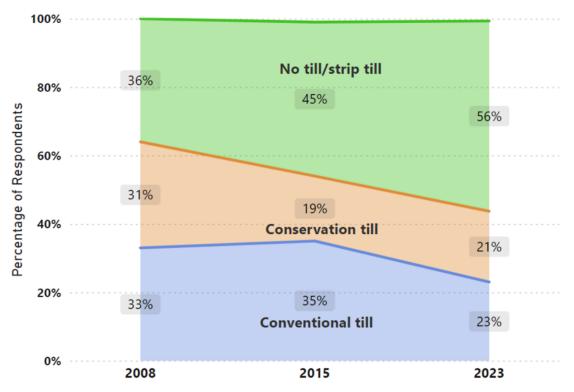
## **Tillage Practices**

For almost three decades, Cotton Incorporated has been underscoring the benefits of conservation and no-till practices (Daystar *et al.* 2017). For clarity, each tillage practice can be explained as follows:

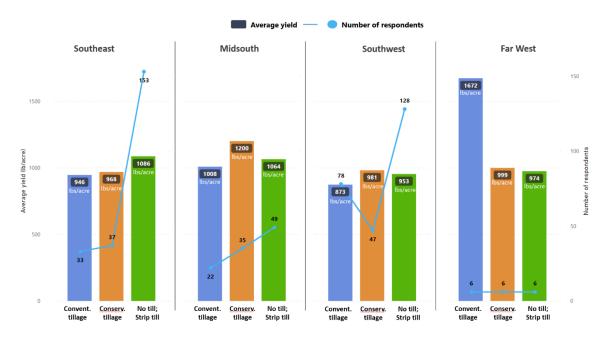
- 1. No-till/strip-till: Soil undisturbed except for narrow strips, preserving surface residue.
- 2. Conservation tillage: Leaves approximately 15% to 30% or more crop residue on the soil surface after planting.
- 3. Conventional tillage: Full-width soil disturbance, with weed control via herbicides or cultivation.

Over the span of 2008 to 2023, there has been a shift in tillage practices: conventional tillage has declined by approximately 10%, whereas no-till/strip-till methods have increased by 20% (Fig. 17). Regionally, the Southeast region utilizes more no-till/strip-till practices (68%), whereas conventional tillage accounts for 15% (For regional breakdown, refer to ST2, Appendix 2). This shift in tillage approaches may reflect the influence of educational efforts, along with other factors, such as weed pressure which may also drive changes in tillage practices. Additionally, growers may be motivated by broader agronomic benefits, a decrease in input costs, and additional cotton marketing opportunities. The transition from conventional tillage to no-till/strip-tilling holds the promise of cost savings for growers by reducing time and energy requirements ("Soil Health Institute," 2023).

However, concerns loom among many conventional tillage growers about potential reductions in cotton yields. To probe the relationship between tillage practices and cotton yield, a detailed analysis was conducted, plotting the yield for each tillage practice across U.S. regions (Fig. 18). The Far West was the only region where conventional tillage resulted in higher yields, averaging 1672 lbs/acre, while in other regions, conventional tillage practices reported lower average yields. In the Midsouth and Southwest, conservation tillage emerged with the highest reported cotton yields, registering 1200 lbs/acre and 981 lbs/acre, respectively. The Southeast had a high adoption of no-till/striptill and the highest reported yield for this practice, averaging 1086 lbs/acre. Research shows increased yields on cotton cultivation in no-till fields with cover crops, including (Soil Health Institute 2023) and (University of Arkansas System 2016); however, results are variable and may not correlate to improved yields in all situations. It should also be noted that no-till and cover cropping provide other benefits aside from yield, such as increased soil carbon and soil water holding capacity, among others.



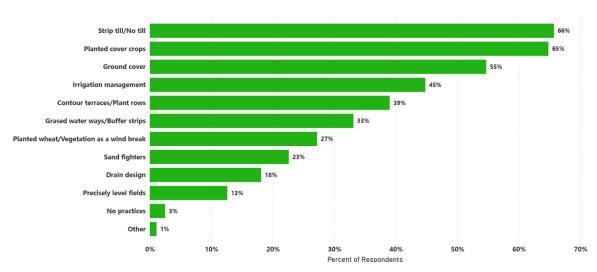
**Fig. 17.** Tillage systems use identified in the 2008, 2015, and 2023 surveys. (For the 2023 Survey, refer to Q43 in Appendix 1)



**Fig. 18.** U.S. cotton yields based on tillage method and region (Refer to Q43 and Q38 in Appendix 1)

## **Soil Management**

In the 2023 survey, 97% of respondents adopted at least one of the listed practices to mitigate soil erosion. Strip-till/no-till remained prevalent, and the usage of other specific practices remained relatively stable between 2008 and 2023. Additionally, in 2008, 39% of respondents reported using winter cover crops, from 48% in 2015 to 65% in 2023. Irrigation management has increased by 5% since 2015, reaching 45%, while the prevalence of precisely leveled fields has nearly halved during the same period. Fig. 19 illustrates a full list of practices to mitigate soil erosion by 2023 survey respondents. For regional breakdown, refer to ST3, Appendix 2).



**Fig. 19.** Practices to minimize soil erosion among 2023 survey respondents (Refer to Q8 in Appendix 1)

Since 2008, soil testing to determine fertilizer application rates has remained a predominant practice among producers, with 77% in 2023 (Fig. 20). Most respondents (56%) indicated soil sampling annually, while 6% reported never using soil fertility testing, primarily in the Far West and Southwest regions.



Fig. 20. Fertilizer factors rated by 2023 survey respondents (Refer to Q10 in Appendix 1)

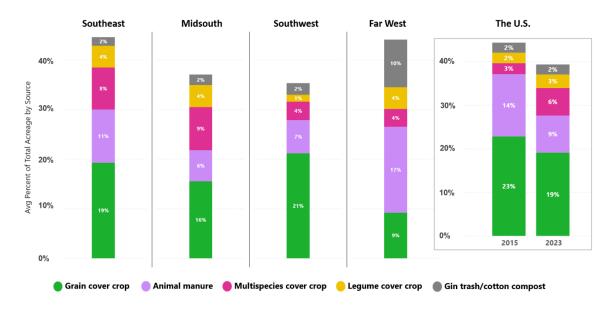
Table 4 indicates that more than 50% of growers did soil sampling once or more a year, while 20% – once every 2 years and 13% – once every 3 years. Other factors utilized in the fertilizer evaluation process showed changes as follows: yield goals rose to 67% from 61% in 2015, consultant recommendations increased to 56% from 49% in 2015, and petiole or leaf testing grew to 34% from 23% in 2015.

**Table 4.** Frequency of Soil Fertility Testing in Cotton Fields by 2023 Survey (Refer to Q9 in Appendix 1)

Region	Once or more a year	Once every 2 years	Once every 3 years	Once every 4 or more years	Never
Far West	38%	8%	N/A	31%	23%
Midsouth	31%	35%	33%	1%	N/A
Southeast	85%	11%	3%	N/A	1%
Southwest	40%	21%	15%	12%	11%
U.S.	56%	20%	13%	6%	6%

## **Source of Organic Matter**

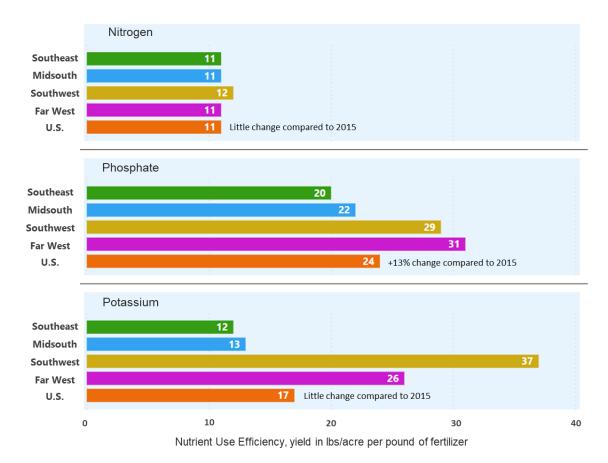
In the 2023 survey, respondents used various sources of organic matter such as manure, gin trash, or cover crops to enhance soil health. In the Far West region, the respondents' total acreage where manure and gin trash (gin waste) were applied was notably larger compared to other regions where various cover crops were the dominant source of organic cover. When comparing these practices with the 2015 survey results, the average total acreage where gin trash/cotton compost was applied remained unchanged (Fig. 21). However, the use of manure decreased to 8.5%, down from 14.3% in 2015. On the other hand, the application of multispecies cover crops increased to 6.3%, up from 2.5% in 2015, as a percentage of respondents' total acreage.



**Fig. 21.** The average percentage of respondents' total acreage attributed to the source of organic matter across regions in the 2023 survey. The average U.S. data is presented by years (Refer to Q11 in Appendix 1).

## **Fertilizer Management**

The precision in fertilizer management is presented in Fig. 22, which illustrates nutrient use efficiencies for nitrogen, phosphate, and potassium (N, P, K, respectively) by region (mass of cotton fiber produced per mass of nutrient applied), where higher nutrient use efficiency values equate to higher cotton yield per unit of fertilizer applied. Like all crops, N, P, and K are primary nutrients critical to the growth of the plant, and nitrogen is most susceptible to loss due to its high mobility (Wyatt *et al.* 2019). Maintaining a consistent replacement of nitrogen is crucial in cotton farming, given that nitrogen is extracted from the field in cottonseed. While soils can contain ample phosphate and/or potassium naturally, the availability of these nutrients varies by region and soil type. For example, around 15 to 30 lbs/acre of potassium is removed when cotton is harvested, depending on yield. Additionally, managing nitrogen supplied by soil mineralization is complex, as it is influenced by factors such as soil organic matter content and previous crops. For instance, cotton cultivated on soils containing higher clay contents after peanuts may require lower nitrogen application (Frame *et al.* 2016).



**Fig. 22.** Nutrient use efficiencies for nitrogen, phosphate, and potassium (N, P, K, respectively) by region (mass of cotton fiber produced per mass of nutrient applied, where higher nutrient use efficiency values equate to higher cotton yield per unit of fertilizer applied). Refer to Q48 in Appendix 1

In general, soils with high infiltration rates and low nutrient retention capacities, such as sandy soils or well-aggregated soils with low organic matter, are prone to nutrient leaching compared to soils with higher clay and organic matter content (Wyatt *et al.* 2019). The classification of soil textures into three main types – light, medium, and heavy – reflects their respective sandy, loamy, and clayey characteristics, determined by the proportions of sand, silt, and clay they contain. Fig. 23 illustrates the mapping of these soil textures through USA regions.

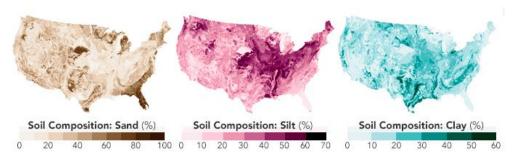
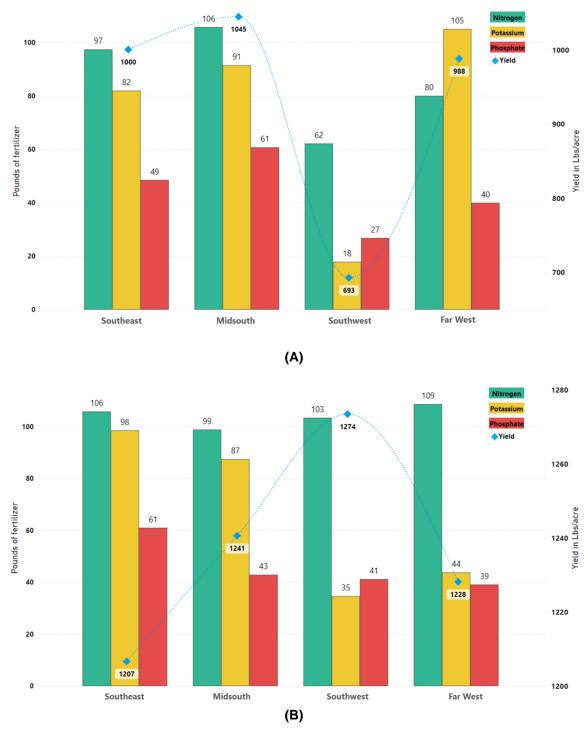


Fig. 23. Soil composition across the U.S. by NASA Earth Observatory (Miller and White 1998)

Nitrogen application levels vary across states depending on whether the field was irrigated or non-irrigated, largely due to the increased yield potential in irrigated fields. For instance, the average nitrogen application for irrigated fields across all regions ranged between 99 and 109 lbs/acre, with the lowest observed in the Midsouth region and the highest in the Far West. Conversely, non-irrigated fields in the Midsouth and Southeast regions exhibited relatively higher nitrogen application levels, at 106 lbs/acre and 97 lbs/acre respectively, in contrast to the Far West and Southwest regions, where the applied levels were notably lower, at 80 and 62 lbs/acre, respectively. Due to the low number of respondents from the Far West, the fertilizer rates in this region, however, may not accurately reflect actual application practices. Potassium application levels also reveal regional disparities, influenced by the irrigation factor and soil type. In the Southwest region, both non-irrigated and irrigated fields exhibited the lowest fertilizer applications, with 18 and 35 lbs/acre respectively. These regional differences, which are illustrated in Fig. 24, highlight the nuanced fertilizer application practices tailored to specific soil, climate conditions, and yield potential. Recommended fertilizer levels also vary by state. In Missouri, for instance, a total range of 80 to 120 lbs/acre of nitrogen is considered adequate, with split applications recommended for both sandy and silt soils (University of Missouri). In Mississippi, for medium-textured soils with a yield potential of two bales per acre, it is recommended to apply 120 to 140 pounds of nitrogen per acre (Mississippi State University 2017). The respondents reported the following as their main sources of nitrogen: during pre-planting, dry blend (42%), liquid blend (23%), urea (9%), and ammonia (2%); while in-season, these practices accounted for 25%, 34%, 15%, and 1%, respectively.

Most respondents (77%) indicated that fertilizer application levels were determined based on soil test recommendations, a practice supported by the high nutrient use efficiency values mentioned earlier. Nitrogen (N) application methods varied, with 32% injecting N into the soil profile, 12% applying a band to the surface, 35% broadcasting, and 6% broadcasting followed by incorporation. On average, two trips were made during the season to apply fertilizer, increasing the probability of its availability to the crop when needed. One-third of respondents (34%) reported using nitrification inhibitors with most responses coming from the Midsouth region. Cotton grows optimally within a soil pH range of 5.8 to 6.5, targeting 6.2. Low pH can lead to toxic element concentrations, while pH over 7.0 affects nutrient availability (Frame *et al.* 2016). Various products are employed to raise pH levels. According to a 2023 survey, 33% of respondents, mainly from the Southeast, favor dolomitic lime, while 21%—predominantly from the Midsouth region—use lime.

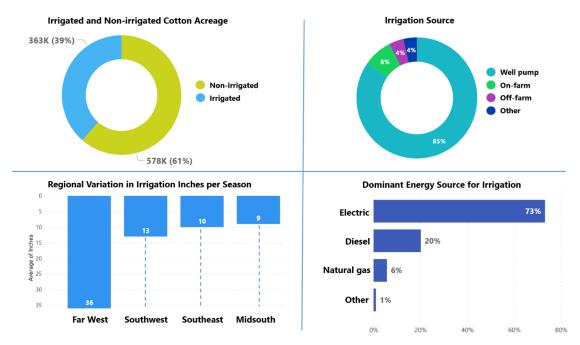


**Fig. 24.** State-wise average fertilizer application (in pounds) vs. yield (in lbs/acre) by 2023 survey. (A) Non-irrigated and (B) irrigated cotton fields

## **Irrigation Management**

Survey respondents reported that approximately 39% (363,000 acres) of their cotton croplands were irrigated. The primary water source for cotton irrigation is well water, accounting for 85%. Additionally, 8% of respondents reported using on-farm surface water, and 4% reported using off-farm surface water in addition to well water. The

highest average inches of irrigation water was observed in the Far West region, amounting to 36 inches, while the Midsouth region reported the lowest at 9 inches. This disparity can be attributed to the specific climate of each region and variability in average annual precipitation. The primary energy sources for irrigation reported by respondents are electric (73%), diesel (20%), and natural gas (6%). Figure 25 depicts all the mentioned irrigation aspects, while Table 5 provides the regional percentage of irrigation sources, where onfarm sources are predominant in the Southeast region, and off-farm sources are prevalent in the Far West.



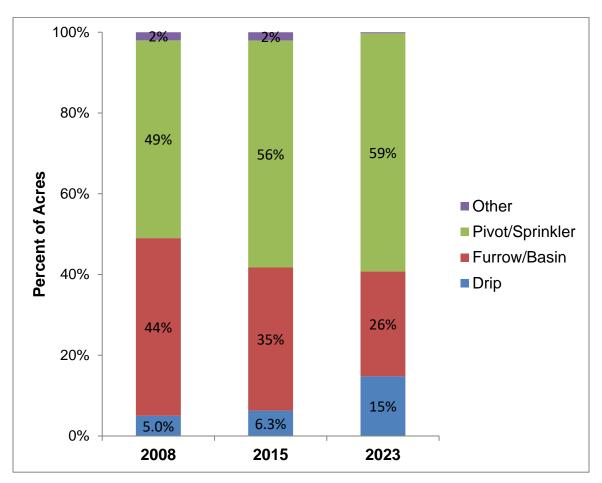
**Fig. 25.** Irrigated and non-irrigated cotton acreage, irrigation inches, water source, and energy source for irrigation by 2023 survey (Refer to Q1, Q30, Q33, and Q37 in Appendix 1)

Region	Well pump	On-farm	Off-farm	Other
Southeast	74%	22%	0%	4%
Midsouth	93%	6%	0%	2%
Southwest	91%	0%	6%	3%
Far West	65%	0%	24%	12%
U.S.	85%	8%	4%	4%

**Table 5.** Irrigation Source by Region (Refer to Q33 in Appendix 1)

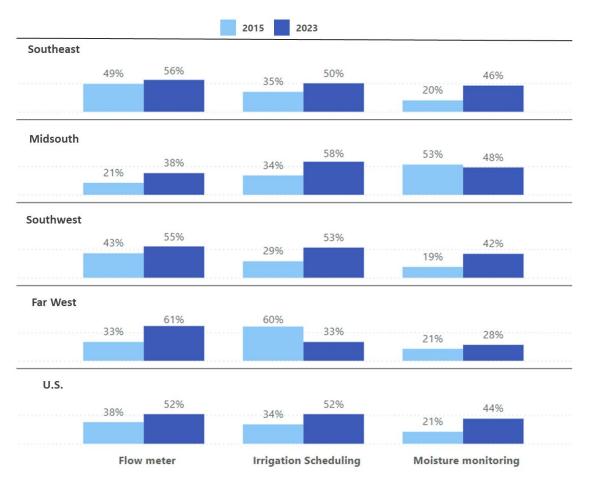
When comparing survey results for producers using irrigation from 2008 and 2015 to 2023, a consistent trend is evident toward reduced use of surface irrigation, as depicted in Fig. 26. Specifically, the utilization of furrow systems has decreased from 44% in 2008 to 26% in 2023, while the adoption of pivot/sprinkler systems has increased from 49% in 2008 to 59% in 2023. In general, the shift to pressurized systems, such as pivot systems, is associated with higher water use efficiencies, given their enhanced precision and

operational control. Additionally, there is an observable trend towards an increased adoption of drip (surface or subsurface) irrigation systems at approximately 15%. The adoption was observed mainly in the Southwest region (Refer to ST 4 in Appendix 2), where the return on investment is better and irrigation water capacity is limited.



**Fig. 26.** Irrigation systems used in 2008, 2015, and 2023. Less than 1% of respondents selected "Other" in 2023. (For the 2023 Survey, refer to Q32 in Appendix 1)

In the management of irrigation tailwater from furrow/basin irrigation, a majority of respondents (68%) reported implementing adjustments to field slope and length to minimize runoff. Additionally, 14% utilize holding ponds, and 10% specifically address tailwater runoff (Refer to ST 5 in Appendix 2). Notably, around 16% of farmers expressed concerns about water salinity in their farm wells, a slight increase from the previous 2015 survey at 11%. Efforts to enhance the efficiency of irrigation water usage can be advanced by promoting greater adoption of flow measuring devices. These devices serve as an effective means to ensure the smooth functioning of an irrigation system. Notably, the utilization of flow meters and irrigation scheduling has increased to 52% for both practices in the 2023 survey year, up from 38% and 34% in 2015, respectively. Additionally, there has been an increase in the adoption of moisture monitoring, climbing from 21% to 44%. Figure 27 illustrates irrigation efficiency improvement practices over the years on regional and national levels.

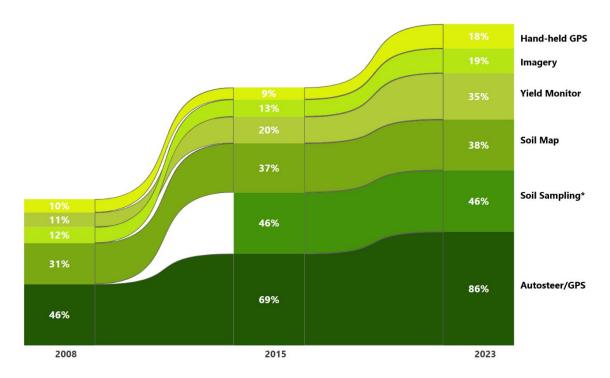


**Fig. 27.** Irrigation efficiency improvement practices adopted by region through 2015 and 2023 (For the 2023 Survey, refer to Q31 in Appendix 1)

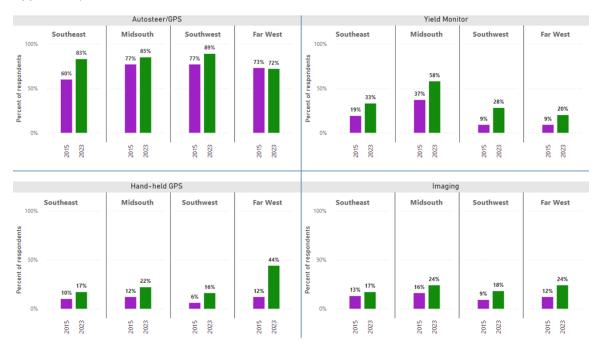
## **Precision Farming Technologies**

The survey data indicate a noticeable upward trend in the adoption of various technologies, except for soil sampling, which has remained steady at 46% (Fig. 28). Autosteer/GPS technology, in particular, has experienced a significant increase, surging from 46% in 2008 to 69% in 2015 and further to 86% in 2023. The rapid rise in autosteer technology adoption, surpassing other options, signifies its emergence as a standard feature on new equipment which may require minimal preparation to use compared to alternatives that involve downloading, interpreting, and re-uploading maps. A new report on precision technologies (McFadden *et al.* 2023) suggests that these benefits, along with potential savings from reduced skips and overlaps in input costs (like fuel, seed, nutrients, and pesticides), are likely driving the increase in adoption rates.

The survey further revealed a significant increase in yield monitor adoption (from 20% in 2015 to 35% in 2023) across all regions, reflecting a growing inclination towards integrating data-collecting technologies into agricultural equipment. According to the same USDA report, yield monitors are predominantly employed to assist in determining crop input usage in cotton farming. As shown in Fig. 29, the Midsouth and Southwest regions experienced the most significant increase, with an average rise of 20% from 2015 to 2023. As new technologies evolved, there were new additions to the question of precision technologies.



**Fig. 28.** Precision technologies used in 2008, 2015, and 2023. (\*: Soil Sampling question wasn't asked in the 2008 survey; it was only introduced in 2015). (For the 2023 Survey, refer to Q19 in Appendix 1).



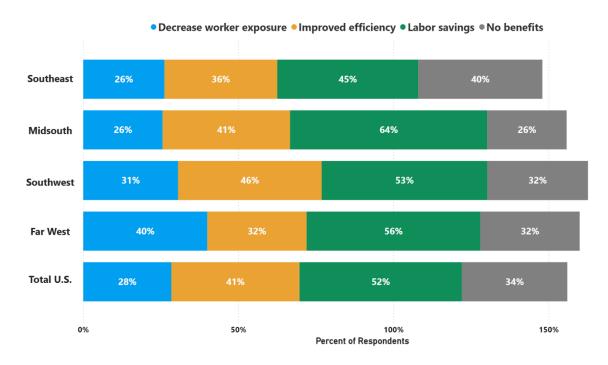
**Fig. 29.** Precision technologies by regions and over time by 2023 survey (For the 2023 Survey, refer to Q19 in Appendix 1)

These additions included the use of see and spray systems (such as Weed IT, WeedSeeker, John Deere, etc.), swath control, and unpiloted aerial vehicles (UAVs). The

survey found that most respondents (71%) reported using swath control on their spray boom, and 40% reported using swath control on their planter. Additionally, nearly 6% of respondents reported operating UAVs, while 5% reported deploying see and spray systems (Refer to ST6 in Appendix 2). In general, only 4% of all respondents reported not using precision technologies. Growers utilizing precision technologies have reported higher average cotton yields across all growing regions, except for the Far West region. However, due to the small sample size in the Far West, the differences shown may not be significant.

#### **Automation**

Automation, including the integration of driverless tractor technology, may significantly enhance operational efficiency and precision in agricultural practices by streamlining tasks such as planting, spraying, and harvesting. The 2023 survey introduced some new questions to cotton farmers regarding the benefits and impediments of using driverless tractors on their farms, the machines that are capable of operating without human intervention. More than 50% of respondents reported labor savings as one of the perceived future benefits of driverless tractors, 41% cited improved efficiency, 28% highlighted decreased worker exposure, and 34% considered the technology to have no benefits (Fig. 30).



**Fig. 30.** Perceived benefits of using driverless tractors on farms by 2023 survey respondents (Refer to Q22 in Appendix 1)

Another question focused on potential obstacles to the adoption of driverless tractors, as outlined in Table 6. In general, responses exhibited a common trend across regions, except for increased concerns regarding field obstacles and inter-field transportation in the Southeast and Midsouth. This disparity is likely influenced by the increased presence of water features and topographical variations, which may pose challenges to field operations compared to the terrains of the Southwest and Far West.

However, regardless of geographical location, approximately 80% of respondents highlighted costs as the primary barrier to integrating driverless tractors into their farms. Furthermore, among the practices where respondents favored utilizing this technology, planting (40%), spray applications (40%), harvest (35%), and pre-plant weed control (35%) emerged as the most preferred high-priority activities.

**Table 6.** Impediments to Using Driverless Tractors on Farms by 2023 Survey Respondents (Refer to Q21 in Appendix 1)

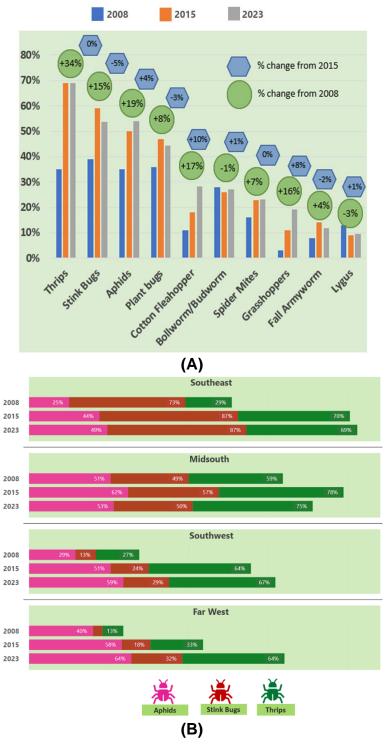
Impediments to using	Region							
driverless tractors	Southeast	Midsouth	Southwest	Far West	U.S.			
Costs	80%	80%	76%	80%	78%			
Risk of accidents resulting in litigation	61%	60%	60%	68%	61%			
Too many obstacles in field	62%	63%	59%	48%	60%			
Field-to-field transportation	63%	64%	54%	52%	59%			
Dependability	52%	45%	52%	44%	50%			
Skilled labor to supervise	44%	45%	42%	36%	43%			
No Impediments	5%	5%	6%	4%	6%			
Other	4%	4%	2%	8%	3%			

## **Pesticide Management**

Cotton growers are embracing new technologies to enhance the precision of their pesticide applications, as previously mentioned regarding the use of swath and other spray technologies. Some of these technologies (like Weed-IT, Weed seeker, John Deere See and Spray) may see increased adoption in the future. Ground rigs remain the predominant method for pesticide applications, with 85% of respondents opting for this approach, mirroring trends observed in 2008 and 2015 (For the 2023 Survey, refer to ST 7, Appendix 2). Additionally, 66% of respondents indicated their reliance on professional consultants to advise on foliar insecticide treatments, marking a slight decline from the 71% reported in 2015. Notably, less than 8% of respondents reported using a calendar-based spray schedule, consistent with the 6% figure recorded in 2015. Also, 37% of respondents reported fields that did not receive foliar insecticides during the season, compared to 33% in 2015 and 29% in 2008. Additionally, an estimated 16% of reported cotton acres went untreated with insecticide, a decrease from 21% in 2015 (For the 2023 Survey, refer to ST 8, Appendix 2).

The distribution of target pests has shown a consistent pattern from 2015 to 2023 (Fig. 31). According to respondents' percentages, there were slight increases in the populations of aphids (+4%), cotton flea hoppers (+10%), and grasshoppers (+8%). Notably, the top three targeted insects reported by respondents have remained unchanged since 2008. Thrips have seen a significant increase of 34%, stink bugs increased by 15%, and aphids by 19% over this period. The trend indicates a persistent focus on these three pests among survey participants; however, it's important to take regional variations. For instance, stink bugs and plant bugs are predominantly found in the Southeast (87%, 62%) and Midsouth (50%, 86%), whereas their prevalence in the Southwest and Far West is less than 30%. Conversely, cotton fleahoppers are most prevalent in the Southwest (59%),

while their occurrence in other regions ranges from 4% to 12% (Refer to ST 9, Appendix 2). The primary target pathogens are boll rots in the Southeast (61%) and Midsouth (58%), and verticillium wilt in the Southwest (40%) and Farwest (68%). For a more detailed regional breakdown, refer to ST 10, Appendix 2.



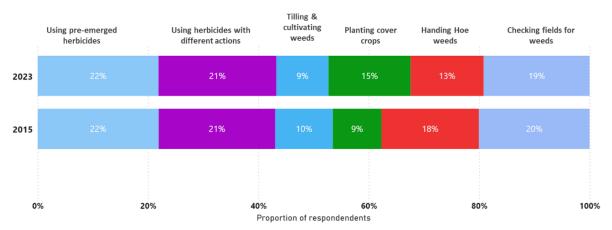
**Fig. 31.** Target pests across U.S. cotton production among respondents (A) in 2008, 2015 and 2023 and (B) through regions

Integrated pest management (IPM) strategies play a critical role in addressing challenges posed by resilient pests like thrips, emphasizing the importance of a multifaceted approach. For instance, conservation and reduced tillage methods, particularly when integrated with high-residue cover crops, exhibit significant potential in mitigating thrips populations on cotton seedlings by up to 50% (Virginia Cooperative Extension).

Cotton growers reported an increased concern regarding herbicide-resistant weeds, as evidenced by the fact that 95% of them expressed worry about the costs associated with herbicides. Moreover, only 1% of growers opt not to cultivate herbicide-tolerant cotton varieties. The major concern about weed resistance to herbicides, indicated by 65% of respondents, is reflected in various practices:

- 71% checked for weed escapes (76% in 2008, 72% in 2015).
- 81% used a pre-emergent herbicide (70% in 2008, 82% in 2015).
- 79% alternated herbicide modes of action (62% in 2008, 79% in 2015).
- 49% reported hand hoeing (not asked in 2008, 66% in 2015).
- 55% planted cover crops, a significant increase from 33% in 2015.

To conveniently observe the main trends and their changes from 2015 to 2023, the data were scaled to 100%, as shown in Fig. 32.



**Fig. 32.** Adopting herbicide control practices among cotton producers over time. The data for both survey years was adjusted to a 100% scale (For the 2023 Survey, refer to Q12 in Appendix 1).

When analyzing herbicide control practices across regions, a consistent trend emerges across the majority of practices, except for tilling and cultivating weeds that have escaped herbicide control. In this regard, the Southwest (60%) and Far West (69%) regions exhibit a notably higher preference compared to the Southeast (15%) and Midsouth (24%), as illustrated in Table 7. In general, over 70% of respondents decided to apply foliar herbicide after scouting their crop, while only 14% set a calendar spray schedule. Additionally, 10% of respondents reported that their fields don't require a foliar herbicide, representing 3% of all reported cotton acreage (Refer to ST 7, Appendix 2).

## **Conservation Practices and Natural Habitat Management**

Conservation practices are pivotal in mitigating the environmental footprint of cotton cultivation and safeguarding the ecosystem, which is essential for the sustained production of cotton. To grasp the extent of the adoption of these practices, the survey asked growers about the conservation methods employed on their farms.

**Table 7.** Herbicide Control Practices by Regions in the 2023 Survey (Refer to Q12 in Appendix 1)

Practices to manage Roundup Ready,	% of Respondents by Region							
Liberty Link, and other herbicide-tolerant cotton varieties	Southeast	Midsouth	Southwest	Far West	U.S.			
Using pre-emerged herbicide	78.7%	80.2%	83.9%	69.2%	80.9%			
Using herbicides with different modes of action	82.8%	69.8%	79.6%	76.9%	79.1%			
Checking fields for weeds that escaped herbicide control	77.6%	65.1%	69.2%	38.5%	70.9%			
Planting cover crops to reduce weed pressure	60.8%	48.7%	53.6%	44.4%	55.1%			
Handing hoe weeds that escaped control	52.1%	46.5%	48.8%	38.5%	49.4%			
Tilling and cultivating weeds that escaped herbicide control	14.6%	24.4%	55.9%	69.2%	35.1%			
Not growing herbicide tolerant cotton varieties	0.0%	1.2%	1.9%	0.0%	1.0%			
Other	0.5%	0.0%	1.4%	0.0%	0.8%			

**Table 8.** Percent of Respondents Using Listed Conservation Practices by Regions through 2015 and 2023 (For the 2023 Survey, refer to Q55 in Appendix 1)

	2015				2023					
Conservation Practices	SE	MS	sw	FW	U.S.	SE	MS	SW	FW	U.S.
Conservation cover	26.4%	14.6%	18.1%	6.1%	20.7%	46.4%	25.3%	42.7%	15.4%	40.4%
Field borders	31.0%	29.7%	16.3%	36.4%	26.5%	32.3%	27.9%	14.7%	53.9%	24.7%
Grass waterway	25.5%	15.1%	16.3%	0.0%	19.6%	29.2%	20.9%	10.0%	0.0%	18.9%
Recycle farm plastic/paper	9.1%	32.7%	6.1%	15.2%	13.5%	4.7%	23.3%	6.2%	7.7%	8.6%
Efforts to improve wildlife habitat			N/A			8.9%	10.5%	6.2%	7.7%	8.0%
Vegetative border	16.6%	15.6%	10.8%	3.0%	14.2%	10.9%	15.1%	2.4%	0.0%	7.8%
Precision leveled	0.2%	26.1%	8.3%	54.6%	10.2%	2.1%	22.1%	5.2%	23.1%	7.4%
Drop pipes for erosion control	4.1%	26.6%	6.5%	0.0%	9.5%	5.2%	16.3%	3.3%	0.0%	6.2%
Livestock integration			N/A			2.6%	2.3%	10.0%	23.1%	6.2%
Contour strip cropping	7.0%	2.5%	5.4%	0.0%	5.3%	4.2%	0.0%	8.5%	0.0%	5.2%
Leave riparian	,		N/A			6.8%	8.1%	1.4%	0.0%	4.6%
Field strip cropping	9.4%	1.0%	4.3%	0.0%	5.7%	5.2%	0.0%	3.3%	0.0%	3.4%
Riparian forest buffer	7.0%	2.5%	1.4%	0.0%	4.1%	4.7%	7.0%	1.0%	0.0%	3.4%
Water and sediment control basin	2.2%	11.6%	11.8%	0.0%	4.0%	1.6%	9.3%	1.4%	0.0%	2.8%
Filter strip	5.3%	3.5%	0.7%	3.0%	3.5%	2.1%	5.8%	1.0%	0.0%	2.2%
Riparian herbaceous cover	0.7%	1.5%	0.4%	0.0%	0.8%	1.6%	4.7%	1.0%	0.0%	1.8%
Contour buffer strip	3.1%	1.5%	2.2%	0.0%	2.4%	1.6%	4.7%	0.5%	0.0%	1.6%
Tailwater recovery system	0.2%	1.5%	1.4%	24.2%	1.7%	0.5%	2.3%	1.4%	15.4%	1.6%
Sediment basin	0.5%	8.0%	1.4%	0.0%	2.4%	1.0%	5.8%	0.0%	0.0%	1.4%
Stream habitat improvement	1.2%	1.0%	0.4%	0.0%	0.8%	0.0%	2.3%	0.0%	0.0%	0.4%
None of the above	28.4%	20.1%	44.8%	15.2%	31.0%	16.2%	18.6%	28.4%	23.1%	21.9%

Out of the practices listed in Table 8, about 78% of growers indicated using at least one (compared to 69% in 2015). The preferred practices included adopting conservation cover crops (+21% from 2015), establishing field borders (-1% from 2015), and implementing grass waterways (-1% from 2015).

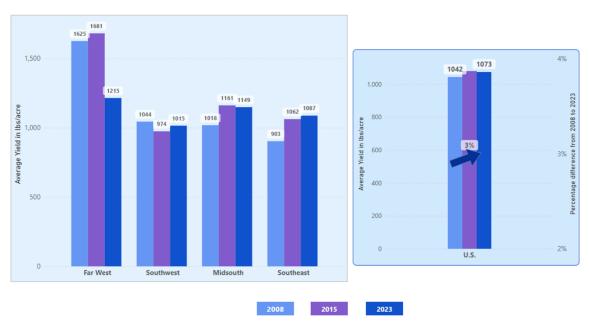
In terms of efforts made on farms to enhance wildlife habitat, 47% (+6% from 2015) of respondents reported maintaining field borders conducive to wildlife habitat. Overall, 76% of respondents indicated their efforts to improve wildlife habitat, reflecting an increase of 8% from 2015. When considering barriers to enhancing wildlife habitat, 37% of respondents cited a lack of funding, while 26% highlighted increased pest pressure from conservation areas. Interestingly, nearly 29% indicated they didn't perceive any significant barriers. Furthermore, there has been an increase in participation in wildlife conservation programs. For instance, 33% joined conservation reserve programs, up from 22% in 2015. Similarly, participation in wildlife habitat incentive programs increased to 19%, compared to 8% in 2015. Evidence concerning wildlife habitat improvement practices is presented in Table 9, derived from survey questions.

**Table 9.** Percent of Respondents Adopting Practices on Wildlife Habitat Improvement in the 2023 Survey Year (Refer to Q24 and Q25 in Appendix 1)

Effects to enhance wildlife hebitet	% of Respondents by Region					
Efforts to enhance wildlife habitat	Southeast	Midsouth	Southwest	Far West	U.S.	
Some portion of the farm is left unharvested for wildlife feed	33.8%	38.3%	28.4%	33.3%	32.3%	
Field borders are conducive to wildlife habitat	52.4%	52.3%	40.9%	44.4%	47.4%	
Manage some field areas during the winter to provide wildlife habitat	28.1%	33.7%	22.3%	7.7%	26.1%	
Forested areas are preserved	50.0%	39.5%	12.8%	0.0%	31.3%	
Conservation Reserve Program	27.6%	36.9%	37.6%	27.8%	33.5%	
Wildlife Habitat Incentive Program	19.8%	22.5%	17.9%	11.1%	19.2%	
Wetlands Reserve Program	7.3%	16.3%	3.3%	0.0%	7.0%	
No efforts	16.7%	16.3%	33.7%	46.2%	24.5%	
Barriers to enhance wildlife habitat	Southeast	Midsouth	Southwest	Far West	U.S.	
Lack of funding to incentivize wildlife enhancement practices	42.2%	37.2%	33.0%	40.0%	37.3%	
Lack of precision agriculture data to support the decision	5.8%	10.1%	10.8%	4.0%	8.6%	
Increased pest pressure from conservation areas	26.2%	32.6%	23.8%	24.0%	26.2%	
Lack of guidance on how to enroll in a program that supports wildlife habitat enhancement	19.3%	17.1%	17.9%	24.0%	18.5%	
Not interested in enhancing wildlife habitat	18.6%	11.6%	16.7%	16.0%	16.5%	
No barriers	23.3%	31.0%	32.7%	24.0%	28.7%	

# **Yield and Other Specific Data**

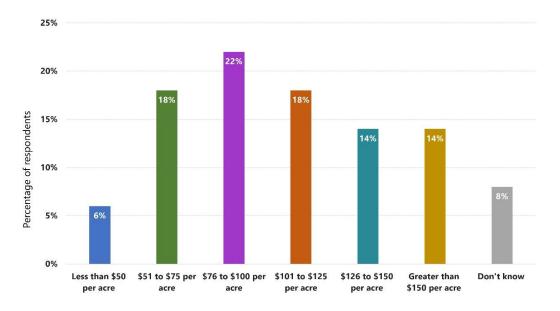
In the 2021/2022 growing season, the average U.S. cotton yield covering all 4 regions, based on USDA data, was approximately 1038 pounds per acre, nearly aligning with the surveyed average of 1073 pounds per acre. When compared to the average yields from the previous surveys, the average didn't change much (a 3% increase from 2008 and a 1% decrease from 2015). Numerous factors, including precipitation and climate conditions, impact average yields, making it challenging to pinpoint the causes of year-to-year fluctuations. Notably, the limited number of respondents from the Far West region could be a contributing factor in an observed decrease in average field yield with 1625 lbs/acre in 2008 to 1215 lbs/acre in 2023, representing a 25% decrease (Fig. 33).



**Fig. 33.** Average yield difference by 2008, 2015, and 2023 survey respondents (For the 2023 Survey, refer to Q38 in Appendix 1)

On average, farmers spent between \$80 and \$120 per acre on cotton harvesting, with distinct regional variations (Fig. 34). One factor impacting harvest costs by region is yield, where regions with higher yields will have higher costs for packaging and generally harvest at a slower rate. The Far West region reported the highest costs, exceeding \$150 on average (reported by 40% of respondents) due to higher fuel and labor costs than the other regions coupled with high yields, while the Southwest region recorded comparatively lower expenses, ranging from \$50 to \$100 on average (Table 10). The lower cotton harvesting costs in the Southwest can be explained by the types of harvesting machines used, specifically pickers versus strippers. Historically, most of the cotton grown on the in the Southwest region has been harvested using strippers (Faulkner *et al.* 2008). The operational and other associated costs of using strippers usually are lower compared to pickers, which likely accounts for the reduced harvesting costs in this region (Yates *et al.* 2007).

Since the harvesting cost typically includes expenses such as transporting cotton from the field to the gin, among others, the distance to the gin may affect the overall expenses for growers. However, according to the surveyed data, the distance between the fields and gins has increased in all regions, except for the Southeast. This change is likely attributed to the improved cost-effectiveness of transporting larger cylindrical modules over longer distances and some consolidation of gins over the past decade.



**Fig. 34.** Average cost to harvest cotton among 2023 survey respondents (Refer to Q20 in Appendix 1).

**Table 10.** Regional Averages for Yield and Harvesting Cost, and Distance from Farm to Gin: 2023 Survey Data with Gin Comparison to 2015

Region	Yield (lbs/acre)	Harvesting Cost (\$)	Tillage Passes (Avrg)	Distance from Farm to Gin in 2023 (miles)	Distance from Farm to Gin in 2015 (miles)
Southeast	1087	\$80-\$100	1.3	23	23
Midsouth	1149	\$120-\$150	1.5	24	15
Southwest	1015	\$50-\$80	1.9	18	15
Far West	1215	>\$150	2	20	12
U.S.	1073	\$80-\$100	1.6	21	18

# CONCLUSIONS

- 1. The 2023 survey provided a comprehensive dataset of U.S. cotton growers, offering valuable insights into demographics, practices, and challenges regionally and nationwide.
- 2. Utilizing the 2023 survey results can inform current agricultural systems, track the impact of outreach and technology adoption, and guide decisions for more profitable and sustainable cotton production.
- 3. Grower concerns over extreme weather events indicate the increasing impact of climate change on cotton production challenges and the need to increase cotton's climate resilience.

- 4. While face-to-face interactions remain common and most useful, cotton growers are increasingly turning to digital tools like apps and social media to disseminate information.
- 5. From 2008 to 2023, a notable shift in tillage practices towards no-till/strip-till methods suggests potential cost savings and reduced energy requirements.
- 6. A consistent trend is observed among producers using irrigation, with a shift away from surface irrigation methods, such as furrow systems, towards pressurized systems like pivot/sprinkler systems, indicating increased water use efficiencies attributed to enhanced precision and operational control.
- 7. Autosteer/GPS technology has seen a significant increase in adoption rates, becoming a standard feature on new equipment, driven by simplified setup processes and potential cost savings from reduced skips and overlaps in input costs.
- 8. The increasing adoption of conservation practices, particularly increased adoption of winter cover crops among U.S. cotton growers highlights their dedication to continual improvement, climate resiliency, and creating positive environmental outcomes.

### **ACKNOWLEDGMENTS**

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## **APPENDIX 1**

#### **COTTON GROWERS NATURAL RESOURCE SURVEY**

# INTRODUCTION

**DISPLAYONLY** 

Welcome to the Natural Resources Survey. Your feedback is very important to us!

The following survey by Cotton Incorporated is critical to shaping our research program and telling your sustainability story. Only aggregated data from this survey will be used and no individual grower data will be shared. This reoccurring survey helps to shape research direction and to complete cotton life cycle assessments. A similar version of this survey was previously administered in 2008 and 2014. Having a representative dataset of U.S. cotton production is critical to help tell our sustainability story and document continuous improvement in the industry.

Please note that to keep this survey completely anonymous, it is not possible to save responses to an incomplete session. Therefore, please be sure that you have at least 25 -35 minutes to devote this survey once you begin. The session will time out if you close your browser, so only close the browser when the survey is complete. Also, please note that once an answer is entered and the next button is pressed, answers cannot be changed. Therefore, be sure of your answers before moving on to the next screen.

The first 1000 respondents who grew cotton in 2021 and fully complete the survey will receive a Cotton branded 30 oz. Yeti Rambler as a token of appreciation for your time and participation. A link is provided at the end of the survey to provide your shipping information to receive your Cotton Yeti Rambler. We thank you for your time and participation. Link to legal information

# **SCREENER**

\$1 RADIOBUTTON TERM IF \$1=2

Did you grow cotton in 2021? Select one.

1 Yes

2 No

# **S2 RADIOBUTTON**

If you were a member of the U.S. Cotton Trust Protocol in 2022 and would like to give the Trust Protocol permission to share an anonymized copy of your self-assessment questionnaire results and anonymized Fieldprint Calculator data with Cotton Incorporated to conduct an aggregated U.S.-focused cotton production life cycle assessment, please indicate so below. The Trust Protocol will not release your anonymized information – self-assessment questionnaire or Fieldprint Calculator data – without your express consent. To anonymize the data, all personally identifiable information will be removed from the data prior to sharing it with Cotton Incorporated.

Sharing data here will save you time in completing the survey. Select one. Selecting yes will serve as your consent to share your anonymized self-assessment questionnaire results and anonymized Fieldprint Calculator data from the Trust Protocol with Cotton Incorporated. 1 Yes

2 No / I was not a U.S. Cotton Trust Protocol Member in 2022

S3 SLINETEXT

CASE: ASK IF S2=1

REQUIRE RESPONSE TO HAVE @ CHARACTER

ERROR MESSAGE "Please provide a valid email address"

If you agree to sharing your aggregated and anonymized self-assessment questionnaire or

aggregated and anonymized Fieldprint Calculator information from the U.S. Cotton Trust Protocol, please provide the email used in your 2022 U.S. Cotton Trust Protocol enrollment.

ON MOBILE, HIDE KEYPAD FOR INTEGER QUESTIONS

#### QUESTIONNAIRE

Q1 INTEGER STACKED

MIN = 0

MAX = 9999

**RANDOMIZE STUBS** 

How many acres did your farming business cover in 2021? Please enter the appropriate crop acreage.

Enter a number

**ROWS** 

1 Non-irrigated cotton

2 Irrigated cotton

3 Crops other than cotton

4 Non-cropped natural land (this is land not in active farmland and pasture, roads, or buildings. This will include CRP, fallow, forestry, field borders, filter strips, and grass waterways.)

## INSERT PUNCH: Q1\_COTTON\_TOTAL=Q1\_1 Q1\_2

#### Q2 SLIDER

VALUES 0-100 IN INTERVALS OF 5

PLACE A "% owned" label to the right of the number box

LABEL 0 AS "All leased" and 100 AS "All owned" underneath the slider

What percent of your total farm acreage is owned versus leased?

Drag the slider to a point on the scale to indicate your farm ownership.

# Q3 CHECKBOX

In addition to cotton, did you grow any of the following crops or raise livestock commercially in 2021 or 2022?

Select all that apply

1 Alfalfa

2 Corn

3 Cotton STUBCASE: DO NOT SHOW, AUTOPUNCH Y IF S1=1

4 Hay

5 Pasture

6 Peanuts

7 Rice

8 Sorghum

9 Soybeans

10 Orchards

11 Vegetables

12 Vines

13 Wheat

17 Cattle

18 Dairy

19 Poultry

20 Swine

14 Natural Vegetation - This land is not in active farmland and pasture. This will include conservation reserve program, fallow, forestry, field borders, and filter strips.

97 Other, specify ANNOTATE, FIXED

98 None of the above EXCLUSIVE, FIXED

## Q4 CHECKBOX

## **RANDOMIZE STUBS**

Do you have any of the following renewable energy sources on your farming operation? Select all that apply

1 Wind

2 Solar

97 Other (please describe): ANNOTATE, FIXED

98 Do not have renewable energy sources EXCLUSIVE, FIXED

#### Q5 CHECKBOX

#### **RANDOMIZE STUBS**

What management practices are used to handle tailwater or surface run-off? Select all that apply

1 I have a holding pond to capture run-off.

2 I have an irrigation tailwater return system in place.

3 My field and distribution system are designed and operated to minimize run-off (field slope, length, and flow rate designed to minimize runoff).

4 Tailwater run-off is routed to other fields.

5 Surge system is used to get even distribution across the field.

97 Other method (please describe): ANNOTATE, FIXED

#### **Q6 RADIOBUTTON**

Do you use a flow meter or other device to manage irrigation water volume?

Select one

1 Yes

2 No

3 Not Applicable

## Q7 RADIOBUTTON

Do you have wells on your farm where water salinity is a concern?

Select one

1 Yes

2 No

3 Not Applicable

### **Q8 CHECKBOX**

#### **RANDOMIZE STUBS**

What practices are used to minimize soil erosion on your farm?

Select all that apply

1 I maintain ground cover and surface residue.

2 I manage irrigation to minimize runoff.

3 I use **strip till** or **no till** planting practices.

4 I use **contour terraces or plant rows** along the field contour.

5 I use grassed water ways, buffer strips, or silt traps.

6 | precisely (e.g., laser) level fields.

7 I design drains to minimize water velocities.

8 I plant cover crops.

9 I plant wheat or other **vegetation to serve as a wind break**.

10 I use **sand-fighters** to minimize wind erosion.

97 Other (please describe): ANNOTATE, FIXED

12 I do not use any of the practices listed above because erosion is not a problem on my farm. EXCLUSIVE, FIXED

# Q9 RADIOBUTTON CASE: ASK IF S2=2

How often do you conduct soil fertility tests on your cotton fields?

Select one

- 1 Never
- 2 Once or more a year
- 3 Once every 2 years
- 4 Once every 3 years
- 5 Once every 4 or more years

# Q10 CHECKBOX

CASE: ASK IF S2=2 RANDOMIZE STUBS

Please identify the factors that you use in determining your fertilizer rate.

Select all that apply

- 1 Fertilizer costs
- 2 Soil test recommendations (including state recommendation)
- 3 Consultant recommendations
- 4 Yield goal expectations
- 5 More efficient application techniques such as sub-soil injection of nitrogen
- 6 Use of spatial technology such as soil and yield maps
- 7 Petiole or leaf testing
- 8 Past experience
- 97 Other (please describe): ANNOTATE, FIXED

# Q11 CONSTANT\_SUM\_GRID

DOES NOT HAVE TO SUM TO 100

MAX SUM PER STUB=100

Q10\_3. Please identify the factors that you use in determining your fertilizer rate. Select all that apply. ... Consultant recommendations

PLACE "%" TO THE RIGHT OF EACH STUBS NUMBER BOX

Please indicate the percent of your total crop acreage for which the following methods are used.

Leave blank or enter a zero beside the method(s) below that you do not use.

### **RANDOMIZEROWS**

- 1 Applied composted materials such as gin trash or cotton compost.
- 2 Applied animal manure such as chicken or cow manure.
- 3 Planted legume cover crops such as vetch, clover, or lupine.
- 4 Planted a multispecies cover crop (more than one plant species).
- 5 Planted grass, cereal, or grain cover crops such as wheat, rye, barley, or oats.
- 6 Other source of organic matter, please specify: ANNOTATE, FIXED

#### Q12 CHECKBOX

CASE: ASK IF S2=2

**RANDOMIZE STUBS** 

What are you doing to manage Roundup Ready, Liberty Link, and other herbicide tolerant cotton varieties on your farm?

Select all that apply

- 1 I check my fields for weeds that have escaped herbicide control.
- 2 I use pre-emergent herbicides.

- 3 I use herbicides which have different modes of action.
- 4 I plant cover crops to reduce weed pressure.
- 5 I till and cultivate weeds that have escaped herbicide control.
- 6 I hand hoe weeds that have escaped control.
- 7 I do not grow herbicide tolerant cotton varieties. EXCLUSIVE, FIXED
- 97 Other, specify ANNOTATE, FIXED

# Q13 CHECKBOX

CASE: ASK IF S2=2

How do you decide you need to apply a foliar **insecticide** to cotton fields? Select all that apply

#### **RANDOMIZE STUBS 1-3**

- 1 I decide after scouting my crop.
- 2 My scout or consultant makes recommendations.
- 3 I have a set program or calendar spray schedule.
- 4 Where possible I treat only parts of a field edges/hotspots.
- 98 None of the above EXCLUSIVE, FIXED

# Q14 RADIOBUTTON

CASE: ASK IF S2=2

Were there any cotton fields that did NOT require foliar **insecticides** in the most recent year you grew cotton?

Select one

1 Yes

2 No

#### Q15 INTEGER

CASE: ASK IF S2 = 2 AND Q14=1

MIN = 1

MAX <= Q1 COTTON TOTAL

ADD "(In other words, no more than the total acreage of cotton fields you reported growing)" TO THE ERROR STATEMENT

Approximately how many cotton acres did NOT require foliar **insecticides** in the most recent year you grew cotton?

Enter a number

#### Q13a CHECKBOX

CASE: ASK IF S2=2

RANDOMIZE STUBS

How do you decide you need to apply a foliar **herbicide** to cotton fields? Select all that apply

- 1 I decide after scouting my crop.
- 2 My scout or consultant makes recommendations.
- 3 I have a set program or calendar spray schedule.
- 4 Where possible I treat only parts of a field edges/hotspots.

98 None of the above EXCLUSIVE, FIXED

# Q14a RADIOBUTTON CASE: ASK IF S2=2

Were there any cotton fields that did NOT require foliar **herbicides** in the most recent year you grew cotton?

Select one

1 Yes

2 No

Q15a INTEGER

CASE: ASK IF Q14a=1

MIN = 0

MAX <= Q1 COTTON TOTAL

ADD "(In other words, no more than the total acreage of cotton fields you reported growing)" TO THE ERROR STATEMENT

Approximately how many cotton acres did NOT require foliar **herbicides** in the most recent year you grew cotton?

Enter a number

Q16 CHECKBOX

CASE: ASK IF S2=2 RANDOMIZE STUBS

How do you decide you need to apply a foliar fungicide?

Select all that apply

1 I decide after scouting my crop.

2 My scout or consultant makes recommendations.

3 I have a set program or calendar spray schedule.

4 Based on cultivar selected

98 None of the above EXCLUSIVE, FIXED

# Q17 RADIOBUTTON

CASE: ASK IF S2=2

Were there any cotton fields that did NOT require foliar **fungicides** in the most recent year you grew cotton?

Select one

1 Yes

2 No

## Q18 INTEGER

CASE: ASK IF Q17=1

MIN = 1

MAX <= Q1\_COTTON\_TOTAL

ADD "(In other words, no more than the total acreage of cotton fields you reported growing)" TO THE ERROR STATEMENT

Approximately how many cotton acres did NOT require foliar **fungicides** in the most recent year you grew cotton?

Enter a number

#### Q19 CHECKBOX

# RANDOMIZE STUBS

Which of the following precision agriculture technologies do you use in your cotton operation? Select all that apply

1 I use a cotton yield monitor to identify yield variability.

9 See and spray system (e.g., Weed-IT, Weed seeker, John Deere see and spray...)

10 Swath control on spray boom

11 Swath control on planter

2 I use an auto steer/quidance system.

3 I use a handheld GPS unit or smartphone to pinpoint field areas requiring special attention.

4 I make use of aerial or satellite images to identify areas needing insecticide, fertilizer or other treatments.

5 I use a soil map for management decisions.

6 I use grid or zone soil sampling.

12 Unpiloted Aerial Vehicles (UAVS)

97 Other (please describe): ANNOTATE, FIXED

98 None of the above EXCLUSIVE, FIXED

#### **Q20 RADIOBUTTON**

What is your average cost to harvest cotton (including defoliation) per acre? Select one

1 Less than \$50 per acre

2 \$51 to \$75 per acre

3 \$76 to \$100 per acre

4 \$101 to \$125 per acre

5 \$126 to \$150 per acre

6 Greater than \$150 per acre

99 Don't know

### Q21 CHECKBOX

### **RANDOMIZE STUBS**

What impediments do you see to using driverless tractors on your farm?

Select all that apply

1 Dependability

2 Skilled labor to supervise

3 Too many obstacles in field

4 Costs

5 Risk of accidents resulting in litigation

6 Field to field transportation

7 Other (please describe): ANNOTATE, FIXED

8 No impediments EXCLUSIVE, FIXED

## Q22 CHECKBOX

## **RANDOMIZE STUBS**

What benefits do you see to driverless tractors on your farm?

Select all that apply

1 Labor savings

2 Improved efficiency

3 Decrease worker exposure

4 Other (please describe) ANNOTATE, FIXED

5 No benefits EXCLUSIVE, FIXED

## Q23 RATING GRID

**RANDOMIZE ROWS** 

# REPEAT HEADERS EVERY 5 ROWS

Please rate the following operations as priorities for automation:

Please select rating for each operation.

### **COLUMNS**

A High priority

B Medium priority

C Low priority

D Does not need to be automated

## **ROWS**

- 1 Tillage (including strip till)
- 2 Pre-plant weed control
- 3 Planting
- 4 Cultivation (including sand fighting)
- 5 In-season weed control
- 6 Spray applications (all products such as insecticides, PGRs...)
- 7 Field scouting
- 8 Staging modules in the field
- 9 Harvest
- 10 Ginning
- 11 Warehouse bale logistics

#### Q24 CHECKBOX

CASE: ASK IF S2=2 RANDOMIZE STUBS

What efforts are being made on the farm to enhance wildlife habitat? Select all that apply

- 1 Some portion of the farm is left unharvested for wildlife feed
- 2 Field borders are conducive to wildlife habitat
- 3 Manage some field area during the winter to provide wildlife habitat
- 4 Forested areas are preserved
- 5 Conservation Reserve Program
- 6 Wildlife Habitat Incentive Program
- 7 Wetlands Reserve Program
- 8 Other (please describe): ANNOTATE, FIXED
- 9 No special efforts EXCLUSIVE, FIXED

## Q25 CHECKBOX

### **RANDOMIZE STUBS**

What are the barriers, if any, to enhancing wildlife habitat on your farm? Select all that apply

- 2 Lack of funding to incentivize the wildlife enhancement practices
- 3 Lack of precision agriculture data to support the decision
- 4 Increased pest pressure from conservation areas
- 5 Lack of guidance on how to enroll in a program that supports wildlife habitat enhancement
- 6 Lack of interest/ I am not interested in enhancing wildlife habitat
- 97 Other (please describe) ANNOTATE, FIXED
- 98 No barriers FIXED, EXCLUSIVE

#### Q26 RATING GRID

RANDOMIZE ROWS

## REPEAT HEADERS EVERY 5 ROWS

How would you rate the following cotton production concerns or challenges on your farm? Please select a rating for each concern or challenge.

# **COLUMNS**

- 1 Not an issue
- 2 Moderate issue
- 3 Major issue

#### **ROWS**

- 1 Water quality protection from agricultural runoff
- 2 Adequate water supply
- 3 Water salinity of irrigation wells
- 4 Soil salinity
- 5 Herbicide drift
- 29 Insecticide drift
- 6 Efficient use of fertilizer
- 7 Weed resistance to herbicides
- 8 Insect resistance to insecticides and Bt cotton
- 9 Soil erosion
- 10 Soil compaction
- 11 Dust from harvesting, farming, gins
- 12 Effects of agriculture on wildlife
- 13 Spread of plant diseases and weeds
- 14 Increased frequency of drought and extreme weather events
- 15 Consumer attitudes about agriculture's impact on the environment
- 16 Cotton production input costs
- 17 Variety selection
- 18 Cotton's tolerance to heat and drought
- 19 Weed control
- 20 Seedling vigor, seed quality, and stand establishment
- 21 Cottonseed value
- 22 Lack of new crop protection products (insecticides, herbicides, etc.)
- 23 Plant bug control
- 24 Soil sampling and analysis for fertilization
- 25 Harvest aid materials and application timing
- 26 Stinkbug control
- 27 Monitoring cotton's plant growth
- 28 Disease concerns related to nematodes, target spot, fusarium wilt, virus or seedling diseases, or another disease not listed

# Q27 RATING\_GRID

**RANDOMIZE ROWS** 

## REPEAT HEADERS EVERY 5 ROWS

Are the following production cost concerns a major concern, a minor concern, or not a concern at all?

Please select a rating for each concern.

#### **COLUMNS**

- 1 Not a concern
- 2 Minor concern
- 3 Major concern

## **ROWS**

- 1 Seed
- 2 Fertilizer
- 3 Herbicide
- 4 Insecticide
- 5 Fungicide
- 6 Harvest aids
- 7 Harvest costs (harvester and/or custom harvest cost)
- 8 Labor cost
- 9 Labor availability

10 Ginning

11 Land

12 Irrigation

13 Fuel

14 Other equipment (excluding harvester)

#### **INTRO2 DISPLAYONLY**

For the next series of questions, please think about **one SPECIFIC cotton field** with a harvestable crop that represents typical conditions on your farm **in 2021**. For example, a field that has:

- a production practice that is predominant on your farm (if irrigated, select irrigated)
- yield levels representative of your operation (not the "best" or "worst" field)

### Q28 INTEGER

MIN = 1

#### MAX = Q1 COTTON TOTAL

What is the acreage of the field selected?

Enter a number

### Q29 RADIOBUTTON

CASE: ASK IF S2=2

Was the field irrigated?

Select one

1 Yes

2 No

#### Q30 INTEGER

CASE: ASK IF S2=2 AND Q29=1

MIN = 1

MAX = 99

SHOW REFUSAL OPTION=YES

REFUSAL\_LABEL = Don't know

How many inches of irrigation were applied during the season?

Enter a number.

# Q31 CHECKBOX

CASE: ASK IF S2=2 AND Q29=1

**RANDOMIZE STUBS** 

Do you utilize any of the following to improve irrigation efficiency?

Select all that apply

6 Make a visual assessment of plant vigor

11rrigation scheduling programs (e.g., use local real time crop water use)

7 I make applications in response to local weather forecasts

2 Moisture monitoring equipment

3 Flow meter

4 Other tools (please describe) ANNOTATE, FIXED

5 None of the above EXCLUSIVE, FIXED

### Q32 RADIOBUTTON

CASE: ASK IF S2=2 AND Q29=1

**RANDOMIZE STUBS** 

What type of irrigation system was used?

Select one

- 1 Surface (furrow or basin)
- 2 Sprinkler with high pressure nozzles
- 3 Sprinkler with low pressure drop nozzles
- 4 Drip (surface or subsurface)
- 97 Other systems (please describe): ANNOTATE, FIXED

#### Q33 RADIOBUTTON

CASE: ASK IF S2=2 AND Q29=1

**RANDOMIZE STUBS** 

What was the source of water?

Select one

- 1 Pumping from a well
- 2 On-farm surface water (e.g., farm ponds)
- 3 Off-farm surface water (e.g., irrigation district water)
- 97 Other (please describe) ANNOTATE, FIXED

#### Q34 RADIOBUTTON

CASE: ASK IF S2=2 AND Q29=1

What was the static water level (e.g., depth to water table)?

Select one

- 10-25 feet
- 2 26-75 feet
- 3 76-125 feet
- 4 126-175 feet
- 5 176 225 feet
- 6 Greater than 225 feet
- 7 Don't know
- 8 Not pumping from a well

### Q35 RADIOBUTTON

CASE: ASK IF S2=2 AND Q29=1

How has the static water level changed over the last 10 years?

Select one

- 1 Decreased
- 2 Stayed the same
- 3 Increased

### Q36 RADIOBUTTON

CASE: ASK IF S2=2 AND Q29=1 AND Q33=1

What is the pressure of the well pump?

Select one

- 1 0-5 psi
- 2 6-10 psi
- 3 11-15 psi
- 4 16-20 psi
- 5 21-30 psi
- 6 31-40 psi
- 7 41-50 psi
- 8 51-60 psi
- 9 Greater than 60 psi
- 11 Don't have a gauge
- 10 Don't know

Q37 RADIOBUTTON

CASE: ASK IF S2=2 AND Q29=1

RANDOMIZE STUBS

What is the dominant energy source for your pumps?

Select one

1 Diesel

2 Flectric

3 Natural gas

5 Solar

6 Wind

4 Other (please describe): ANNOTATE, FIXED

Q38 INTEGER

MIN=1

MAX=5,000

CASE: ASK IF S2=2

What was the field average lint yield in pounds per acre?

Enter a number

Q39 INTEGER

CASE: ASK IF S2=2 AND Q29=1

MIN=1

MAX=5,000

SHOW\_REFUSAL\_OPTION=YES

REFUSAL LABEL = Don't know

Since this field was irrigated, what is your estimate of what the yield would have been if it had been grown without irrigation (e.g., compared to pivot corner yield or base on a nearby non-irrigated field)?

Enter a number.

Q40 CHECKBOX

CASE: ASK IF S2=2 RANDOMIZESTUBS

What type of winter cover was used during the (2021-22) season?

Select all that apply.

- 1 The soil had residue from the previous crop most of the winter
- 2 The soil was bare most of the winter
- 3 Native vegetation
- 4 Planted cover crop
- 5 The field was double cropped
- 6 Other (please describe) ANNOTATE, FIXED
- 7 No winter cover was used EXCLUSIVE, FIXED

Q41 CHECKBOX

CASE: ASK IF S2=2 AND Q40=4

Which type of cover crop(s) did you plant?

Select all that apply.

2 Cereal rye

5 Clover

7 Lupine

4 Tillage radish

6 Vetch

1 Winter wheat

8 Perennial cover crop

3 Mixed species cover crop

97 Other, specify ANNOTATE, FIXED

# Q42 RADIOBUTTON

CASE: ASK IF S2=2

How often is cotton planted on this field? Select one.

1 Every year

22 of 3 years

3 Every other year

4 1 of 3 years

5 Other (please describe) ANNOTATE

### Q43 RADIOBUTTON

CASE: ASK IF S2=2 RANDOMIZESTUBS

What is the primary tillage method used on this field? Select one

- 1 **No-till/strip-till** The soil is left undisturbed from harvest to planting except for strips up to 1/3 of the row width. Surface residue and soil are disturbed only in the strip).
- 2 **Conservation tillage** including ridge-till, mulch-till, stale seedbed, or reduced till approximately 15% to 30% or more crop residue is left on the soil surface after planting.
- 3 **Conventional tillage** Full width tillage which disturbs all the soil surface and is performed prior to and/or during planting. Weeds are controlled by herbicides and/or mechanical cultivation.
- 4 Other (please describe) ANNOTATE, FIXED

# Q43a RADIOBUTTON

Do you conduct a deep tillage operation in this field (e.g., para-tillage, deep ripping)? Select one.

1 Yes

2 No

# Q43b RADIOBUTTON CASE: ASK IF Q43A=1

How often do you conduct a deep tillage operation in this field? Select one

- 1 Every year
- 2 Every 2 years
- 3 Every 3 years
- 4 Every 4 or more years
- 5 Other (please describe) ANNOTATE

#### O43c RADIOBUTTON

Excluding deep tillage and planting, how many times per season do you till this field? Select one

- 1 Once per season
- 2 Twice per season
- 3 Three times per season
- 4 Four or more times per season

### SHOW Q44 AND Q45 ON SAME PAGE

Q44 INTEGER\_STACKED

CASE: ASK IF S2=2 RANDOMIZESTUBS

MIN = 0MAX = 99

Please list the number of applications of the following used on this field during the (2021-22)

### **ROWS**

- 1 Herbicides
- 2 Insecticides
- 3 Fungicides
- 4 Nematicides
- 5 Harvest aides
- 6 Plant growth regulators

# Q45 INTEGER\_STACKED

SHOW ON SAME PAGE AS Q44

CASE: ASK IF S2=2 RANDOMIZESTUBS

MIN = 0MAX = 99

Please list the total number of spray events made (either total of above or less than the above if using tank mixes)

### **ROWS**

1 Aerial

2 Ground

## Q46 CHECKBOX

What are your target insect pests? Select all that apply.

- 1 Aphids
- 2 Banded Winged Whitefly
- 3 Beet Armyworm
- 4 Boll Weevil
- 5 Bollworm/Budworm
- 6 Cotton Fleahopper
- 7 Cotton Leaf Perforator
- 8 Cutworms
- 9 European Cornborer

- 10 Fall Armyworm
- 11 Grasshoppers
- 12 Loopers
- 13 Lygus
- 14 Pink Bollworm
- 15 Plant Bugs
- 16 Saltmarsh Caterpillars
- 17 Silverleaf Whitefly (Bemesia)
- 18 Southern Armyworms
- 19 Spider Mites
- 20 Stink Bugs
- 21 Thrips
- 22 Other insects (please specify): ANNOTATE, FIXED

### Q47 CHECKBOX

What are your target pathogens? Select all that apply

- 1 Alternaria leaf spot
- 2 Areolate mildew (Grey mold, Ramularia)
- 3 Ascochyta blight (wet weather blight)
- 4 Boll rots (Hard lock)
- 5 Cercospora leaf spot
- 10 Cotton leaf roll dwarf virus
- 13 Fusarium (FOV), other than FOV Race 4 (FOV 4)
- 14 Fusarium Race 4 (FOV 4)
- 6 Reniform nematode
- 7 Root knot nematode
- 8 Stemphyllium leaf spot
- 9 Target spot
- 11 Verticillium wilt
- 15 Seedling disease
- 97 Other diseases (please specify) ANNOTATE, FIXED

# SHOW Q48 AND Q48B ON SAME PAGE

Q48 INTEGER GRID

CASE: ASK IF S2=2

MIN = 0

MAX = 9999

### **RANDOMIZESTUBS**

Please provide the pounds (lbs) of applied Nitrogen, Phosphate, and Potash, as well as details related to their application.

This includes all applications on this field including pre-plant, at-planting, and side-dress fertilizers.

## Examples:

100 lbs Urea = 46 lbs of N, 28.2 gal UAN 32 = 100 lbs of N, 100 lbs 0-0-60 = 60 lbs of (K20) Enter a number

#### **COLUMNS**

- 1 Nitrogen (N)
- 2 Phosphate (P<sub>2</sub>O<sub>5</sub>)

# 3 Potash (K<sub>2</sub>O)

#### **ROWS**

1 Total lbs per acre per year

2 Number of applications per year

Q48b RATING\_GRID CASE: ASK IF S2=2

SHOW ON SAME PAGE AS Q48

Application Rate **Below**, **At**, or **Above** soil test or university recommendation. Select one for each.

#### **ROWS**

1 Nitrogen (N)

2 Phosphate (P<sub>2</sub>O<sub>5</sub>)

3 Potash (K<sub>2</sub>O)

### **COLUMNS**

- 1 **Below** soil test or university recommendation application rate
- 2 At soil test or university recommendation application rate
- 3 **Above** soil test or university recommendation application rate
- 4 Don't know

# Q49 CHECKBOX\_GRID

CASE: ASK IF S2=2

What is your dominant source of nitrogen during the following times? Select all that apply.

# **COLUMNS**

1 Dry blend

2 Liquid blend

3 Anhydrous ammonia

4 Urea

5 UAN (28, 32, etc.)

6 Other

7 Do not apply at this time **EXCLUSIVE** 

#### **ROWS**

1 Pre-plant

2 In-season

## Q50 CHECKBOX GRID

# CASE: ASK IF S2=2

What is your dominant application method for nitrogen during the following times? Select all that apply

# **COLUMNS**

5 Dry blend

1 Injected or placed below the surface

2 Surface banded

3 Broadcast (ground, air, or fertigation)

4 Broadcasted and incorporated

97 Other

**ROWS** 

**RANDOMIZESTUBS** 

1 Pre-plant 2 In-season

Q51 INTEGER

CASE: ASK IF S2=2

MIN = 0MAX = 99

SHOW\_REFUSAL\_OPTION=YES

REFUSAL\_LABEL = Don't know

Not including fertilizer applications through an irrigation system, how many trips (ground or air) were necessary to apply all fertilizer products?

Enter a number.

#### Q52 RADIOBUTTON

Do you use nitrification inhibitors with your fertilizer applications? Select one.

1 Yes

2 No

3 I am not familiar with these products

4 Not applicable

Q53 CHECKBOX

CASE: ASK IF S2=2

Which of the following, if any, do you use? Select all that apply.

2 Dolomitic lime

3 Gypsum

4 Lime (other than dolomitic and gypsum)

5 Manure

1 Micronutrients such as sulfur or boron

97 Other, specifyANNOTATE, FIXED

98 None of the above EXCLUSIVE, FIXED

Q54 INTEGER STACKED

CASE: ASK IF S2=2 AND Q53<98 MATCH ORDER FROM Q53

How many pounds of each of the following did you use on this field during the 2021 growing season?

Enter a number.

1 Micronutrients such as sulfur or boron

MAX=999999

STUBCASE: DISPLAY IF Q53\_001 = Y

SHOW\_REFUSAL\_OPTION=Y

REFUSAL LABEL = Don't know

2 Dolomitic Lime

MAX=999999

STUBCASE: DISPLAY IF Q53\_002 = Y

SHOW\_REFUSAL\_OPTION=Y

REFUSAL\_LABEL = Don't know

3 Gypsum MAX=999999 STUBCASE: DISPLAY IF Q53 003 = Y SHOW\_REFUSAL\_OPTION=Y REFUSAL\_LABEL = Don't know 4 Lime (other than dolomitic and gypsum) MAX=999999 STUBCASE:DISPLAY IF Q53 004=Y SHOW\_REFUSAL\_OPTION=Y REFUSAL LABEL = Don't know 5 Manure MAX=999999 STUBCASE: DISPLAY IF Q53 005 = Y SHOW\_REFUSAL\_OPTION=Y REFUSAL LABEL = Don't know 97 PIPE IN Q53\_097\_ANNOTATE MAX=999999 STUBCASE DISPLAY IF Q53 097 = Y SHOW\_REFUSAL\_OPTION=Y

# Q55 CHECKBOX CASE: ASK IF S2=2

What conservation practices are associated with this field? Select all that apply.

- 11 Conservation cover
- 8 Contour buffer strip
- 6 Contour strip cropping
- 15 Drop pipes for erosion control

REFUSAL LABEL = Don't know

- 9 Field borders
- 10 Field strip cropping
- 7 Filter strip
- 2 Grass waterway
- 19 Leave riparian (i.e., vegetated areas bordering streams) areas undisturbed
- 21 Livestock integration
- 20 Make efforts to improve wildlife habitat
- 16 Precision leveled (0.1 to 0.3 % grade)
- 17 Recycle farm plastic (pesticide containers, poly pipe...) and/or paper and cardboard
- 4 Riparian (i.e., vegetated areas bordering streams) forest buffer
- 12 Riparian (i.e., vegetated areas bordering streams) herbaceous cover
- 1 Sediment basin
- 14 Stream habitat improvement
- 3 Tailwater recovery system
- 13 Vegetative borders
- 5 Water and sediment control basin
- 97 Other, specify ANNOTATE, FIXED
- 98 None of the above EXCLUSIVE, FIXED

Q56 INTEGER CASE: ASK IF S2=2 MIN = 0 MAX = 99

# SHOW REFUSAL OPTION=YES

REFUSAL LABEL = Don't know

How many miles is this field from the gin?

Enter a number.

# **DEMOGRAPHICS**

DISPLAYONLY The last few questions are for classification purposes only.

## Q57 DROPDOWN

In what state is MOST of your farm located?

Select one.

- 1 Alabama
- 2 Arizona
- 3 Arkansas
- 4 California
- 5 Florida
- 6 Georgia
- 7 Kansas
- 8 Louisiana
- 9 Mississippi
- 10 Missouri
- 11 New Mexico
- 12 North Carolina
- 13 Oklahoma
- 14 South Carolina
- 15 Tennessee
- 16 Texas
- 17 Virginia

# Q58\_AL DROPDOWN

# CASE: ASK IF Q57=1

In what county is MOST of your farm located?

Select one.

- 1 Autauga
- 2 Baldwin
- 3 Barbour
- 4 Bibb
- 5 Blount
- 6 Bullock
- 7 Butler
- 8 Calhoun
- 9 Chambers
- 10 Cherokee
- 11 Chilton
- 12 Choctaw
- 13 Clarke
- 14 Clay
- 15 Cleburne
- 16 Coffee
- 17 Colbert
- 18 Conecuh
- 19 Coosa

- 20 Covington
- 21 Crenshaw
- 22 Cullman
- 23 Dale
- 24 Dallas
- 25 DeKalb
- 26 Elmore
- 27 Escambia
- 28 Etowah
- 29 Fayette
- 30 Franklin
- 31 Geneva
- 32 Greene
- 33 Hale
- 34 Henry
- 35 Houston
- 36 Jackson
- 37 Jefferson
- 38 Lamar
- 39 Lauderdale
- 40 Lawrence
- 41 Lee
- 42 Limestone
- 43 Lowndes
- 44 Macon
- 45 Madison
- 46 Marengo
- 47 Marion
- 48 Marshall
- 49 Mobile
- 50 Monroe
- 51 Montgomery
- 52 Morgan
- 53 Perry
- 54 Pickens
- 55 Pike
- 56 Randolph
- 57 Russell
- 58 St. Clair
- 59 Shelby
- 60 Sumter
- 61 Talladega
- 62 Tallapoosa
- 63 Tuscaloosa
- 64 Walker
- 65 Washington
- 66 Wilcox
- 67 Winston

# Q58\_AZ DROPDOWN

CASE: ASK IF Q57=2

In what county is MOST of your farm located?

Select one.

- 1 Apache
- 2 Cochise
- 3 Coconino
- 4 Gila
- 5 Graham
- 6 Greenlee
- 7 La Paz
- 8 Maricopa
- 9 Mohave
- 10 Navajo
- 11 Pima
- 12 Pinal
- 13 Santa Cruz
- 14 Yavapai
- 15 Yuma

# Q58\_AR DROPDOWN

CASE: ASK IF Q57=3

In what county is MOST of your farm located?

Select one.

- 1 Arkansas
- 2 Ashley
- 3 Baxter
- 4 Benton
- 5 Boone
- 6 Bradley
- 7 Calhoun
- 8 Carroll
- 9 Chicot
- 10 Clark
- 11 Clay
- 12 Cleburne
- 13 Cleveland
- 14 Columbia
- 15 Conway
- 16 Craighead
- 17 Crawford
- 18 Crittenden
- 19 Cross
- 20 Dallas
- 21 Desha
- 22 Drew
- 23 Faulkner
- 24 Franklin
- 25 Fulton
- 26 Garland
- 27 Grant
- 28 Greene

- 29 Hempstead
- 30 Hot Spring
- 31 Howard
- 32 Independence
- 33 Izard
- 34 Jackson
- 35 Jefferson
- 36 Johnson
- 37 Lafayette
- 38 Lawrence
- 39 Lee
- 40 Lincoln
- 41 Little River
- 42 Logan
- 43 Lonoke
- 44 Madison
- 45 Marion
- 46 Miller
- 47 Mississippi
- 48 Monroe
- 49 Montgomery
- 50 Nevada
- 51 Newton
- 52 Ouachita
- 53 Perry
- 54 Phillips
- 55 Pike
- 56 Poinsett
- 57 Polk
- 58 Pope
- 59 Prairie
- 60 Pulaski
- 61 Randolph
- 62 St. Francis
- 63 Saline
- 64 Scott
- 65 Searcy
- 66 Sebastian
- 67 Sevier
- 68 Sharp
- 69 Stone
- 70 Union
- 71 Van Buren
- 72 Washington
- 73 White
- 74 Woodruff
- 75 Yell

Q58\_CA DROPDOWN CASE: ASK IF Q57=4

In what county is MOST of your farm located?

Select one.

1 Alameda

- 2 Alpine
- 3 Amador
- 4 Butte
- 5 Calaveras
- 6 Colusa
- 7 Contra Costa
- 8 Del Norte
- 9 El Dorado
- 10 Fresno
- 11 Glenn
- 12 Humboldt
- 13 Imperial
- 14 Inyo
- 15 Kern
- 16 Kings
- 17 Lake
- 18 Lassen
- 19 Los Angeles
- 20 Madera
- 21 Marin
- 22 Mariposa
- 23 Mendocino
- 24 Merced
- 25 Modoc
- 26 Mono
- 27 Monterey
- 28 Napa
- 29 Nevada
- 30 Orange
- 31 Placer
- 32 Plumas
- 33 Riverside
- 34 Sacramento
- 35 San Benito
- 36 San Bernardino
- 37 San Diego
- 38 San Francisco
- 39 San Joaquin
- 40 San Luis Obispo
- 41 San Mateo
- 42 Santa Barbara
- 43 Santa Clara
- 44 Santa Cruz
- 45 Shasta
- 46 Sierra
- 47 Siskiyou
- 48 Solano
- 49 Sonoma
- 50 Stanislaus
- 51 Sutter
- 52 Tehama
- 53 Trinity
- 54 Tulare

55 Tuolumne

56 Ventura

57 Yolo

58 Yuba

# Q58\_FL DROPDOWN CASE: ASK IF Q57=5

In what county is MOST of your farm located? DROPDOWN

Select one.

- 1 Alachua
- 2 Baker
- 3 Bay
- 4 Bradford
- 5 Brevard
- 6 Broward
- 7 Calhoun
- 8 Charlotte
- 9 Citrus
- 10 Clay
- 11 Collier
- 12 Columbia
- 13 DeSoto
- 14 Dixie
- 15 Duval
- 16 Escambia
- 17 Flagler
- 18 Franklin
- 19 Gadsen
- 20 Gilchrist
- 21 Glades
- 22 Gulf
- 23 Hamilton
- 24 Hardee
- 25 Hendry
- 26 Hernando
- 27 Highlands
- 28 Hillsborough
- 29 Homes
- 30 Indian River
- 31 Jackson
- 32 Jefferson
- 33 Lafayette
- 34 Lake
- 35 Lee
- 36 Leon
- 37 Levy
- 38 Liberty
- 39 Madison
- 40 Manatee
- 41 Marion
- 42 Martin
- 43 Miami-Dade

- 44 Monroe
- 45 Nassau
- 46 Okaloosa
- 47 Okeechobee
- 48 Orange
- 49 Osceola
- 50 Palm Beach
- 51 Pasco
- 52 Pinellas
- 53 Polk
- 54 Putnam
- 55 St. Johns
- 56 St. Lucie
- 57 Santa Rosa
- 58 Sarasota
- 59 Seminole
- 60 Sumter
- 61 Suwannee
- 62 Taylor
- 63 Union
- 64 Volusia
- 65 Wakulla
- 66 Walton
- 67 Washington

# Q58\_GA DROPDOWN

# CASE: ASK IF Q57=6

- 1 Carroll
- 2 Catoosa
- 3 Charlton
- 4 Chatham
- 5 Chattooga
- 6 Cherokee
- 7 Clay
- 8 Clayton
- 9 Clinch
- 10 Cobb
- 11 Coffee
- 12 Colquitt
- 13 Columbia
- 14 Columbia-Muscogee
- 15 Cook
- 16 Coweta
- 17 Crawford
- 18 Crisp
- 19 Cusseta-Chattahoochee
- 20 Dade
- 21 Dawson
- 22 Decatur
- 23 DeKalb
- 24 Dodge
- 25 Dooly

- 26 Dougherty
- 27 Douglas
- 28 Early
- 29 Echols
- 30 Effingham
- 31 Elbert
- 32 Emanuel
- 33 Evans
- 34 Fannin
- 35 Fayette
- 36 Floyd
- 37 Forsyth
- 38 Franklin
- 39 Fulton
- 40 Georgetown-Quitman
- 41 Gilmer
- 42 Glascock
- 43 Glynn
- 44 Gordon
- 45 Grady
- 46 Greene
- 47 Gwinnett
- 48 Habersham
- 49 Hall
- 50 Hancock
- 51 Haralson
- 52 Harris
- 53 Hart
- 54 Heard
- 55 Henry
- 56 Houston
- 57 Irwin
- 58 Jackson
- 59 Jasper
- 60 Jeff Davis
- 61 Jefferson
- 62 Jenkins
- 63 Johnson
- 64 Jones
- 65 Lamar
- 66 Lanier
- 67 Laurens
- 68 Lee
- 69 Liberty
- 70 Lincoln
- 71 Long
- 72 Lowndes
- 73 Lumpkin
- 74 Macon
- 75 Macon-Bibb
- 76 Madison
- 77 Marion
- 78 McDuffie

- 79 McIntosh
- 80 Meriwether
- 81 Miller
- 82 Mitchell
- 83 Monroe
- 84 Montgomery
- 85 Morgan
- 86 Murray
- 87 Newton
- 88 Oconee
- 89 Oglethorpe
- 90 Paulding
- 91 Peach
- 92 Pickens
- 93 Pierce
- 94 Pike
- 95 Polk
- 96 Pulaski
- 97 Putnam
- 98 Rabun
- 99 Randolph
- 100 Rockdale
- 101 Schley
- 102 Screven
- 103 Seminole
- 104 Spalding
- 105 Stephens
- 106 Stewart
- 107 Sumter
- 108 Talbot
- 109 Taliaferro
- 110 Tattnall
- 111 Taylor
- 112 Telfair
- 113 Terrell
- 114 Thomas
- 115 Tift
- 116 Toombs
- 117 Towns
- 118 Treutlen
- 119 Troup
- 120 Turner
- 121 Twiggs
- 122 Union
- 123 Upson
- 124 Walker
- 125 Walton
- 126 Ware
- 127 Warren
- 128 Washington
- 129 Wayne
- 130 Webster
- 131 Wheeler

- 132 White
- 133 Whitfield
- 134 Wilcox
- 135 Wilkes
- 136 Wilkinson
- 137 Worth

# Q58\_KS DROPDOWN

# CASE: ASK IF Q57=7

In what county is MOST of your farm located?

Select one.

- 1 Allen
- 2 Anderson
- 3 Atchison
- 4 Barber
- 5 Barton
- 6 Bourbon
- 7 Brown
- 8 Butler
- 9 Chase
- 10 Chautauqua
- 11 Cherokee
- 12 Cheyenne
- 13 Clark
- 14 Clay
- 15 Cloud
- 16 Coffey
- 17 Comanche
- 18 Cowley
- 19 Crawford
- 20 Decatur
- 21 Dickinson
- 22 Doniphan
- 23 Douglas
- 24 Edwards
- 25 Elk
- 26 Ellis
- 27 Ellsworth
- 28 Finney
- 29 Ford
- 30 Franklin
- 31 Geary
- 32 Gove
- 33 Graham
- 34 Grant
- 35 Gray
- 36 Greeley
- 37 Greenwood
- 38 Hamilton
- 39 Harper
- 40 Harvey
- 41 Haskell

- 42 Hodgeman
- 43 Jackson
- 44 Jefferson
- 45 Jewell
- 46 Johnson
- 47 Kearny
- 48 Kingman
- 49 Kiowa
- 50 Labette
- 51 Lane
- 52 Leavenworth
- 53 Lincoln
- 54 Linn
- 55 Logan
- 56 Lyon
- 57 Marion
- 58 Marshall
- 59 McPherson
- 60 Meade
- 61 Miami
- 62 Mitchell
- 63 Montgomery
- 64 Morris
- 65 Morton
- 66 Nemaha
- 67 Neosho
- 68 Ness
- 69 Norton
- 70 Osage
- 71 Osborne
- 72 Ottawa
- 73 Pawnee
- 74 Phillips
- 75 Pottawatomie
- 76 Pratt
- 77 Rawlins
- 78 Reno
- 79 Republic
- 80 Rice
- 81 Riley
- 82 Rooks
- 83 Rush
- 84 Russell
- 85 Saline
- 86 Scott
- 87 Sedgwick
- 88 Seward
- 89 Shawnee
- 90 Sheridan 91 Sherman
- 92 Smith
- 93 Stafford
- 94 Stanton

- 95 Stevens
- 96 Sumner
- 97 Thomas
- 98 Trego
- 99 Wabaunsee
- 100 Wallace
- 101 Washington
- 102 Wichita
- 103 Wilson
- 104 Woodson
- 105 Wyandotte

# Q58\_LA DROPDOWN CASE: ASK IF Q57=8

In what parish is MOST of your farm located?

Select one.

- 1 Acadia
- 2 Allen
- 3 Ascension
- 4 Assumption
- 5 Avoyelles
- 6 Beauregard
- 7 Bienville
- 8 Bossier
- 9 Caddo
- 10 Calcasieu
- 11 Caldwell
- 12 Cameron
- 13 Catahoula
- 14 Claiborne
- 15 Concordia
- 16 DeSoto
- 17 East Baton Rouge
- 18 East Carroll
- 19 East Feliciana
- 20 Evangeline
- 21 Franklin
- 22 Grant
- 23 Iberia
- 24 Iberville
- 25 Jackson
- 26 Jefferson
- 27 Jefferson Davis
- 28 Lafayette
- 29 Lafourche
- 30 LaSalle
- 31 Lincoln
- 32 Livingston
- 33 Madison
- 34 Morehouse
- 35 Natchitoches
- 36 Orleans

- 37 Ouachita
- 38 Plaquemines
- 39 Pointe Coupee
- 40 Rapides
- 41 Red River
- 42 Richland
- 43 Sabine
- 44 St. Bernard
- 45 St. Charles
- 46 St. Helena
- 47 St. James
- 48 St. John the Baptist
- 49 St. Landry
- 50 St. Martin
- 51 St. Mary
- 52 St. Tammany
- 53 Tangipahoa
- 54 Tensas
- 55 Terrebonne
- 56 Union
- 57 Vermilion
- 58 Vernon
- 59 Washington
- 60 Webster
- 61 West Baton Rouge
- 62 West Carroll
- 63 West Feliciana
- 64 Winn

# Q58\_MS DROPDOWN

CASE: ASK IF Q57=9

In what county is MOST of your farm located?

- 1 Adams
- 2 Alcorn
- 3 Amite
- 4 Attala
- 5 Benton
- 6 Bolivar
- 7 Calhoun
- 8 Carroll
- 9 Chickasaw
- 10 Choctaw
- 11 Claiborne
- 12 Clarke
- 13 Clay
- 14 Coahoma
- 15 Copiah
- 16 Covington
- 17 DeSoto
- 18 Forrest
- 19 Franklin

- 20 George
- 21 Greene
- 22 Grenada
- 23 Hancock
- 24 Harrison
- 25 Hinds
- 26 Holmes
- 27 Humphreys
- 28 Issaquena
- 29 Itawamba
- 30 Jackson
- 31 Jasper
- 32 Jefferson
- 33 Jefferson Davis
- 34 Jones
- 35 Kemper
- 36 Lafayette
- 37 Lamar
- 38 Lauderdale
- 39 Lawrence
- 40 Leake
- 41 Lee
- 42 Leflore
- 43 Lincoln
- 44 Lowndes
- 45 Madison
- 46 Marion
- 47 Marshall
- 48 Monroe
- 49 Montgomery
- 50 Neshoba
- 51 Newton
- 52 Noxubee
- 53 Oktibbeha
- 54 Panola
- 55 Pearl River
- 56 Perry
- 57 Pike
- 58 Pontotoc
- 59 Prentiss
- 60 Quitman
- 61 Rankin
- 62 Scott
- 63 Sharkey
- 64 Simpson
- 65 Smith
- 66 Stone
- 67 Sunflower
- 68 Tallahatchie
- 69 Tate
- 70 Tippah
- 71 Tishomingo
- 72 Tunica

- 73 Union
- 74 Walthall
- 75 Warren
- 76 Washington
- 77 Wayne
- 78 Webster
- 79 Wilkinson
- 80 Winston
- 81 Yalobusha
- 82 Yazoo

# Q58\_MO DROPDOWN CASE: ASK IF Q57=10

In what county is MOST of your farm located?

- 1 Adair
- 2 Andrew
- 3 Atchison
- 4 Audrain
- 5 Barry
- 6 Barton
- 7 Bates
- 8 Benton
- 9 Bollinger
- 10 Boone
- 11 Buchanan
- 12 Butler
- 13 Caldwell
- 14 Callaway
- 15 Camden
- 16 Cape Girardeau
- 17 Carroll
- 18 Carter
- 19 Cass
- 20 Cedar
- 21 Chariton
- 22 Christian
- 23 Clark
- 24 Clay
- 25 Clinton
- 26 Cole
- 27 Cooper
- 28 Crawford
- 29 Dade
- 30 Dallas
- 31 Daviess
- 32 DeKalb
- 33 Dent
- 34 Douglas
- 35 Dunklin
- 36 Franklin
- 37 Gasconade

- 38 Gentry
- 39 Greene
- 40 Grundy
- 41 Harrison
- 42 Henry
- 43 Hickory
- 44 Holt
- 45 Howard
- 46 Howell
- 47 Iron
- 48 Jackson
- 49 Jasper
- 50 Jefferson
- 51 Johnson
- 52 Knox
- 53 Laclede
- 54 Lafayette
- 55 Lawrence
- 56 Lewis
- 57 Lincoln
- 58 Linn
- 59 Livingston
- 60 Macon
- 61 Madison
- 62 Maries
- 63 Marion
- 64 McDonald
- 65 Mercer
- 66 Miller
- 67 Mississippi
- 68 Moniteau
- 69 Monroe
- 70 Montgomery
- 71 Morgan
- 72 New Madrid
- 73 Newton
- 74 Nodaway
- 75 Oregon
- 76 Osage
- 77 Ozark
- 78 Pemiscot
- 79 Perry
- 80 Pettis
- 81 Phelps
- 82 Pike
- 83 Platte
- 84 Polk
- 85 Pulaski
- 86 Putnam
- 87 Ralls
- 88 Randolph
- 89 Ray
- 90 Reynolds

- 91 Ripley
- 92 St. Charles
- 93 St. Clair
- 94 St. Francois
- 95 St. Louis (county)
- 96 St. Louis city
- 97 St. Genevieve
- 98 Saline
- 99 Schuyler
- 100 Scotland
- 101 Scott
- 102 Shannon
- 103 Shelby
- 104 Stoddard
- 105 Stone
- 106 Sullivan
- 107 Taney
- 108 Texas
- 109 Vernon
- 110 Warren
- 111 Washington
- 112 Wayne
- 113 Webster
- 114 Worth
- 115 Wright

#### Q58\_NM DROPDOWN

# CASE: ASK IF Q57=11

In what county is MOST of your farm located?

- 1 Bernalillo
- 2 Catron
- 3 Chaves
- 4 Cibola
- 5 Colfax
- 6 Curry
- 7 De Baca
- 8 Doña Ana
- 9 Eddv
- 10 Grant
- 11 Guadalupe
- 12 Harding
- 13 Hidalgo
- 14 Lea
- 15 Lincoln
- 16 Los Alamos
- 17 Luna
- 18 McKinley
- 19 Mora
- 20 Otero
- 21 Quay
- 22 Rio Arriba

- 23 Roosevelt
- 24 Sandoval
- 25 San Juan
- 26 San Miguel
- 27 Santa Fe
- 28 Sierra
- 29 Socorro
- 30 Taos
- 31 Torrance
- 32 Union
- 33 Valencia

# Q58\_NC DROPDOWN CASE: ASK IF Q57=12

In what county is MOST of your farm located?

- 1 Alamance
- 2 Alexander
- 3 Alleghany
- 4 Anson
- 5 Ashe
- 6 Avery
- 7 Beaufort
- 8 Bertie
- 9 Bladen
- 10 Brunswick
- 11 Buncombe
- 12 Burke
- 13 Cabarrus
- 14 Caldwell
- 15 Camden
- 16 Carteret
- 17 Caswell
- 18 Catawba
- 19 Chatham 20 Cherokee
- 21 Chowan
- 22 Clay
- 23 Cleveland
- 24 Columbus
- 25 Craven
- 26 Cumberland
- 27 Currituck
- 28 Dare
- 29 Davidson
- 30 Davie
- 31 Duplin
- 32 Durham
- 33 Edgecombe
- 34 Forsyth
- 35 Franklin
- 36 Gaston

- 37 Gates
- 38 Graham
- 39 Granville
- 40 Greene
- 41 Guilford
- 42 Halifax
- 43 Harnett
- 44 Haywood
- 45 Henderson
- 46 Hertford
- 47 Hoke
- 48 Hyde
- 49 Iredell
- 50 Jackson
- 51 Johnston
- 52 Jones
- 53 Lee
- 54 Lenoir
- 55 Lincoln
- 56 Macon
- 57 Madison
- 58 Martin
- 59 McDowell
- 60 Mecklenburg
- 61 Mitchell
- 62 Montgomery
- 63 Moore
- 64 Nash
- 65 New Hanover
- 66 Northampton
- 67 Onslow
- 68 Orange
- 69 Pamlico
- 70 Pasquotank
- 71 Pender
- 72 Perquimans
- 73 Person
- 74 Pitt
- 75 Polk
- 76 Randolph
- 77 Richmond
- 78 Robeson
- 79 Rockingham
- 80 Rowan
- 81 Rutherford
- 82 Sampson
- 83 Scotland
- 84 Stanly
- 85 Stokes
- 86 Surry
- 87 Swain
- 88 Transylvania
- 89 Tyrrell

- 90 Union
- 91 Vance
- 92 Wake
- 93 Warren
- 94 Washington
- 95 Watauga
- 96 Wayne
- 97 Wilkes
- 98 Wilson
- 99 Yadkin
- 100 Yancey

# Q58\_OK DROPDOWN CASE: ASK IF Q57=13

In what county is MOST of your farm located?

- 1 Adair
- 2 Alfalfa
- 3 Atoka
- 4 Beaver
- 5 Beckham
- 6 Blaine
- 7 Bryan
- 8 Caddo
- 9 Canadian
- 10 Carter
- 11 Cherokee
- 12 Choctaw
- 13 Cimarron
- 14 Cleveland
- 15 Coal
- 16 Comanche
- 17 Cotton
- 18 Craig
- 19 Creek
- 20 Custer
- 21 Delaware
- 22 Dewey
- 23 Ellis
- 24 Garfield
- 25 Garvin
- 26 Grady
- 27 Grant
- 28 Greer
- 29 Harmon
- 30 Harper
- 31 Haskell
- 32 Hughes
- 33 Jackson
- 34 Jefferson
- 35 Johnston
- 36 Kay

- 37 Kingfisher
- 38 Kiowa
- 39 Latimer
- 40 Le Flore
- 41 Lincoln
- 42 Logan
- 43 Love
- 44 Major
- 45 Marshall
- 46 Mayes
- 47 McClain
- 48 McCurtain
- 49 McIntosh
- 50 Murray
- 51 Muskogee
- 52 Noble
- 53 Nowata
- 54 Okfuskee
- 55 Oklahoma
- 56 Okmulgee
- 57 Osage
- 58 Ottawa
- 59 Pawnee
- 60 Payne
- 61 Pittsburg
- 62 Pontotoc
- 63 Pottawatomie
- 64 Pushmataha
- 65 Roger Mills
- 66 Rogers
- 67 Seminole
- 68 Sequoyah
- 69 Stephens
- 70 Texas
- 71 Tillman
- 72 Tulsa
- 73 Wagoner
- 74 Washington
- 75 Washita
- 76 Woods
- 77 Woodward

# Q58\_SC DROPDOWN CASE: ASK IF Q57=14

In what county is MOST of your farm located?

- 1 Abbeville
- 2 Aiken
- 3 Allendale
- 4 Anderson
- 5 Bamberg
- 6 Barnwell

- 7 Beaufort
- 8 Berkeley
- 9 Calhoun
- 10 Charleston
- 11 Cherokee
- 12 Chester
- 13 Chesterfield
- 14 Clarendon
- 15 Colleton
- 16 Darlington
- 17 Dillon
- 18 Dorchester
- 19 Edgefield
- 20 Fairfield
- 21 Florence
- 22 Georgetown
- 23 Greenville
- 24 Greenwood
- 25 Hampton
- 26 Horry
- 27 Jasper
- 28 Kershaw
- 29 Lancaster
- 30 Laurens
- 31 Lee
- 32 Lexington
- 33 Marion
- 34 Marlboro
- 35 McCormick
- 36 Newberry
- 37 Oconee
- 38 Orangeburg
- 39 Pickens
- 40 Richland
- 41 Saluda
- 42 Spartanburg
- 43 Sumter
- 44 Union
- 45 Williamsburg
- 46 York

# Q58\_TN DROPDOWN CASE: ASK IF Q57=15

In what county is MOST of your farm located?

- 1 Anderson
- 2 Bedford
- 3 Benton
- 4 Bledsoe
- 5 Blount
- 6 Bradley
- 7 Campbell

- 8 Cannon
- 9 Carroll
- 10 Carter
- 11 Cheatham
- 12 Chester
- 13 Claiborne
- 14 Clay
- 15 Cocke
- 16 Coffee
- 17 Crockett
- 18 Cumberland
- 19 Davidson
- 20 Decatur
- 21 DeKalb
- 22 Dickson
- 23 Dyer
- 24 Fayette
- 25 Fentress
- 26 Franklin
- 27 Gibson
- 28 Giles
- 29 Grainger
- 30 Greene
- 31 Grundy
- 32 Hamblen
- 33 Hamilton
- 34 Hancock
- 35 Hardeman
- 36 Hardin
- 37 Hawkins
- 38 Haywood
- 39 Henderson
- 40 Henry
- 41 Hickman
- 42 Houston
- 43 Humphreys
- 44 Jackson
- 45 Jefferson
- 46 Johnson
- 47 Knox
- 48 Lake
- 49 Lauderdale
- 50 Lawrence
- 51 Lewis
- 52 Lincoln
- 53 Loudon
- 54 Macon
- 55 Madison
- 56 Marion
- 57 Marshall
- 58 Maury
- 59 McMinn
- 60 McNairy

- 61 Meigs
- 62 Monroe
- 63 Montgomery
- 64 Moore
- 65 Morgan
- 66 Obion
- 67 Overton
- 68 Perry
- 69 Pickett
- 70 Polk
- 71 Putnam
- 72 Rhea
- 73 Roane
- 74 Robertson
- 75 Rutherford
- 76 Scott
- 77 Sequatchie
- 78 Sevier
- 79 Shelby
- 80 Smith
- 81 Stewart
- 82 Sullivan
- 83 Sumner
- 84 Tipton
- 85 Trousdale
- 86 Unicoi
- 87 Union
- 88 Van Buren
- 89 Warren
- 90 Washington
- 91 Wayne
- 92 Weakley
- 93 White
- 94 Williamson
- 95 Wilson

# Q58 TX DROPDOWN CASE: ASK IF Q57=16

In what county is MOST of your farm located?

- 1 Anderson
- 2 Andrews
- 3 Angelina
- 4 Aransas
- 5 Archer
- 6 Armstrong
- 7 Atascosa
- 8 Austin
- 9 Bailey
- 10 Bandera
- 11 Bastrop
- 12 Baylor
- 13 Bee

- 14 Bell
- 15 Bexar
- 16 Blanco
- 17 Borden
- 18 Bosque
- 19 Bowie
- 20 Brazoria
- 21 Brazos
- 22 Brewster
- 23 Briscoe
- 24 Brooks
- 25 Brown
- 26 Burleson
- 27 Burnet
- 28 Caldwell
- 29 Calhoun
- 30 Callahan
- 31 Cameron
- 32 Camp
- 33 Carson
- 34 Cass
- 35 Castro
- 36 Chambers
- 37 Cherokee
- 38 Childress
- 39 Clay
- 40 Cochran
- 41 Coke
- 42 Coleman
- 43 Collin
- 44 Collingsworth
- 45 Colorado
- 46 Comal
- 47 Comanche
- 48 Concho
- 49 Cooke
- 50 Coryell
- 51 Cottle
- 52 Crane
- 53 Crockett
- 54 Crosby
- 55 Culberson
- 56 Dallam
- 57 Dallas
- 58 Dawson
- 59 Deaf Smith
- 60 Delta
- 61 Denton
- 62 DeWitt
- 63 Dickens
- 64 Dimmit 65 Donley
- 66 Duval

- 67 Eastland
- 68 Ector
- 69 Edwards
- 70 Ellis
- 71 El Paso
- 72 Erath
- 73 Falls
- 74 Fannin
- 75 Fayette
- 76 Fisher
- 77 Floyd
- 78 Foard
- 79 Fort Bend
- 80 Franklin
- 81 Freestone
- 82 Frio
- 83 Gaines
- 84 Galveston
- 85 Garza
- 86 Gillespie
- 87 Glasscock
- 88 Goliad
- 89 Gonzales
- 90 Gray
- 91 Grayson
- 92 Gregg
- 93 Grimes
- 94 Guadalupe
- 95 Hale
- 96 Hall
- 97 Hamilton
- 98 Hansford
- 99 Hardeman
- 100 Hardin
- 101 Harris
- 102 Harrison
- 103 Hartley
- 104 Haskell
- 105 Hays
- 106 Hemphill
- 107 Henderson
- 108 Hidalgo
- 109 Hill
- 110 Hockley
- 111 Hood
- 112 Hopkins
- 113 Houston
- 114 Howard
- 115 Hudspeth
- 116 Hunt
- 117 Hutchinson
- 118 Irion
- 119 Jack

- 120 Jackson
- 121 Jasper
- 122 Jeff Davis
- 123 Jefferson
- 124 Jim Hogg
- 125 Jim Wells
- 126 Johnson
- 127 Jones
- 128 Karnes
- 129 Kaufman
- 130 Kendall
- 131 Kenedy
- 132 Kent
- 133 Kerr
- 134 Kimble
- 135 King
- 136 Kinney
- 137 Kleberg
- 138 Knox
- 139 Lamar
- 140 Lamb
- 141 Lampasas
- 142 La Salle
- 143 Lavaca
- 144 Lee
- 145 Leon
- 146 Liberty
- 147 Limestone
- 148 Lipscomb
- 149 Live Oak
- 150 Llano
- 151 Loving
- 152 Lubbock
- 153 Lynn
- 154 McCulloch
- 155 McLennan
- 156 McMullen
- 157 Madison
- 158 Marion
- 159 Martin
- 160 Mason
- 161 Matagorda
- 162 Maverick
- 163 Medina
- 164 Menard
- 165 Midland
- 166 Milam
- 167 Mills
- 168 Mitchell
- 169 Montague
- 170 Montgomery
- 171 Moore
- 172 Morris

- 173 Motley
- 174 Nacogdoches
- 175 Navarro
- 176 Newton
- 177 Nolan
- 178 Nueces
- 179 Ochiltree
- 180 Oldham
- 181 Orange
- 182 Palo Pinto
- 183 Panola
- 184 Parker
- 185 Parmer
- 186 Pecos
- 187 Polk
- 188 Potter
- 189 Presidio
- 190 Rains
- 191 Randall
- 192 Reagan
- 193 Real
- 194 Red River
- 195 Reeves
- 196 Refugio
- 197 Roberts
- 198 Robertson
- 199 Rockwall
- 200 Runnels
- 201 Rusk
- 202 Sabine
- 203 San Augustine
- 204 San Jacinto
- 205 San Patricio
- 206 San Saba
- 207 Schleicher
- 208 Scurry
- 209 Shackleford
- 210 Shelby
- 211 Sherman
- 212 Smith
- 213 Somervell
- 214 Starr
- 215 Stephens
- 216 Sterling
- 217 Stonewall
- 218 Sutton
- 219 Swisher
- 220 Tarrant
- 221 Taylor
- 222 Terrell
- 223 Terry
- 224 Throckmorton
- 225 Titus

- 226 Tom Green
- 227 Travis
- 228 Trinity
- 229 Tyler
- 230 Upshur
- 231 Upton
- 232 Uvalde
- 233 Val Verde
- 234 Van Zandt
- 235 Victoria
- 236 Walker
- 237 Waller
- 238 Ward
- 239 Washington
- 240 Webb
- 241 Wharton
- 242 Wheeler
- 243 Wichita
- 244 Wilbarger
- 245 Willacy
- 246 Williamson
- 247 Wilson
- 248 Winkler
- 249 Wise
- 250 Wood
- 251 Yoakum
- 252 Young
- 253 Zapata
- 254 Zavala

# Q58\_VA DROPDOWN CASE: ASK IF Q57=17

In what county is MOST of your farm located?

- 1 Accomack
- 2 Albemarle
- 3 Alleghany
- 4 Amelia
- 5 Amherst
- 6 Appomattox
- 7 Arlington
- 8 Augusta
- 9 Bath
- 10 Bedford
- 11 Bland
- 12 Botetourt
- 13 Brunswick
- 14 Buchanan
- 15 Buckingham
- 16 Campbell
- 17 Caroline
- 18 Carroll

- 19 Charles City
- 20 Charlotte
- 21 Chesterfield
- 22 Clarke
- 23 Craig
- 24 Culpeper
- 25 Cumberland
- 26 Dickenson
- 27 Dinwiddie
- 28 Essex
- 29 Fairfax
- 30 Fauquier
- 31 Floyd
- 32 Fluvanna
- 33 Franklin
- 34 Frederick
- 35 Giles
- 36 Gloucester
- 37 Goochland
- 38 Grayson
- 39 Greene
- 40 Greensville
- 41 Halifax
- 42 Hanover
- 43 Henrico
- 44 Henry
- 45 Highland
- 46 Isle of Wight
- 47 James City
- 48 King and Queen
- 49 King George
- 50 King William
- 51 Lancaster
- 52 Lee
- 53 Loudoun
- 54 Louisa
- 55 Lunenburg
- 56 Madison
- 57 Mathews
- 58 Mecklenburg
- 59 Middlesex
- 60 Montgomery
- 61 Nelson
- 62 New Kent
- 63 Northampton
- 64 Northumberland
- 65 Nottoway
- 66 Orange
- 67 Page
- 68 Patrick
- 69 Pittsylvania
- 70 Powhatan
- 71 Prince Edward

- 72 Prince George
- 73 Prince William
- 74 Pulaski
- 75 Rappahannock
- 76 Richmond
- 77 Roanoke
- 78 Rockbridge
- 79 Rockingham
- 80 Russell
- 81 Scott
- 82 Shenandoah
- 83 Smyth
- 84 Southampton
- 85 Spotsylvania
- 86 Stafford
- 87 Surry
- 88 Sussex
- 89 Tazewell
- 90 Warren
- 91 Washington
- 92 Westmoreland
- 93 Wise
- 94 Wythe
- 95 York
- 96 Independent city

#### Q59 INTEGER

MIN = 18

MAX = 99

What is your age?

Enter a number.

## Q59b HIDDEN DO NOT DISPLAY

#### AUTOPUNCH BASED ON ANSWER TO Q59 -

- 1 18-30
- 2 31-40
- 3 41-50
- 4 51-60
- 5 61+

#### **Q60 RADIOBUTTON**

How many total years have you been growing cotton?

Select one.

- 1 0-5
- 2 6-10
- 3 11-20
- 4 21-30
- 5 31+

#### Q61 RATING GRID

#### REPEAT HEADERS EVERY 5 ROWS

To help Cotton Incorporated and the Cotton Board improve your access to results from its cotton production research program, please rate how much you depend on the sources of

information below. Select one for each.

#### **COLUMNS**

- 11 None
- 22 Slightly
- 3 3 Moderately
- 44 Greatly

#### **ROWS**

#### **RANDOMIZESTUBS**

- 1 Ag. magazines such as Cotton Grower, Cotton Farming, Progressive Farmer
- 2 University/Extension specialists or agents
- 3 Crop consultants
- 4 Other cotton producers
- 5 Agribusiness sales representatives
- 6 Cotton industry organizations such as the U.S. Cotton Trust Protocol, National Cotton

Council, Cotton Incorporated

- 7 Internet websites
- 8 Smartphone apps
- 13 Twitter
- 14 Facebook
- 15 LinkedIn
- 16 YouTube
- 17 Other social media such as Instagram, TikTok, or Snapchat
- 9 Email newsletters
- 10 Field days/ Demonstrations
- 11 Technical publications/ Journals/ Fact sheets
- 12 Agricultural conferences

#### **Q62 RADIOBUTTON**

Are you interested in or already participating in an ecosystem service market program (i.e., carbon markets)?

Select one.

- 1 Yes, I am already participating
- 2 No, I am not participating but I am interested
- 3 No, I am not participating nor interested

#### **END PAGES**

#### **TERM DISPLAYONLY**

Thank you for your time. You have completed the survey.

#### **CLOSE DISPLAYONLY**

That completes the survey. Thank you very much for your time!

Please follow this link to claim your 30oz. Cotton Yeti:

https://forms.office.com/r/EGiZntEwLR

# **APPENDIX 2 Supplementary Tables (ST):**

**ST1:** Cotton Production Challenges

**ST2:** Primary Tillage Methods

**ST3:** Practices to Mitigate Soil Erosion

**ST4:** Irrigation Systems

**ST5:** Practices to Handle Tailwater

**ST6:** Precision Agriculture Technologies

**ST7:** Spray Events

**ST8:** Herbicide/Insecticide/Fungicide Management

**ST9:** Target Insects

**ST10:** Target Pathogens

#### **Abbreviations:**

**SE** - Southeast

MS - Midsouth

**SW** - Southwest

**FW** – Far West

**Q** – Question

**ST 1.** Q26: How would you rate the following cotton production concerns or challenges on your farm? Please, select a rating for each concern or challenge.

Cotton Production Challenges in the 2023	Not an Issue						Mod	erate Is	sue		Major Issue				
Survey	SE	MS	sw	FW	U.S.	SE	MS	sw	FW	U.S.	SE	MS	sw	FW	U.S.
Cotton production input costs	4%	5%	4%	8%	4%	19%	16%	19%	12%	18%	77%	80%	77%	80%	78%
Weed resistance to herbicides	7%	5%	3%	8%	5%	36%	29%	26%	40%	31%	57%	65%	72%	52%	65%
Weed control	9%	0%	4%	8%	<b>7</b> %	43%	39%	33%	48%	38%	48%	54%	63%	44%	55%
<b>Cottonseed value</b>	10%	8%	8%	4%	8%	42%	44%	39%	60%	42%	48%	48%	53%	36%	50%
Increased frequency of drought and extreme weather events	13%	16%	7%	12%	11%	46%	53%	30%	20%	39%	41%	32%	63%	68%	50%
Seedling vigor and stand establishment	14%	17%	9%	12%	12%	40%	44%	41%	48%	42%	46%	39%	50%	40%	46%
Adequate water supply	33%	50%	13%	4%	27%	41%	33%	24%	8%	31%	25%	16%	63%	88%	42%
Cotton's tolerance to heat and drought	14%	22%	14%	8%	15%	49%	47%	42%	44%	45%	37%	32%	44%	48%	40%
Consumer attitudes about agriculture's impact on the environment	20%	24%	20%	32%	21%	43%	43%	39%	24%	41%	37%	33%	41%	44%	38%
Lack of new crop protection products (insecticides, herbicides, etc.)	19%	15%	18%	32%	18%	46%	45%	51%	52%	48%	35%	40%	31%	16%	34%
Spread of plant diseases and weeds	13%	12%	14%	20%	14%	53%	58%	57%	72%	56%	34%	29%	29%	8%	30%
Insect resistance to insecticides and Bt cotton	18%	13%	27%	28%	21%	49%	47%	50%	44%	49%	33%	40%	23%	28%	30%
Efficient use of fertilizer	17%	22%	23%	24%	21%	52%	51%	49%	56%	51%	31%	26%	27%	20%	28%

Cotton Production Challenges in the 2023		No	t an Iss	ue			Mod	erate Is	sue		Major Issue				
Survey	SE	MS	SW	FW	U.S.	SE	MS	SW	FW	U.S.	SE	MS	SW	FW	U.S.
Herbicides drift	29%	19%	18%	24%	22%	48%	49%	52%	60%	51%	23%	32%	30%	16%	27%
Disease concerns related to nematodes, target spot, virus etc.	11%	12%	25%	32%	18%	54%	63%	59%	48%	57%	35%	25%	16%	20%	24%
Variety selection	29%	33%	30%	40%	31%	43%	41%	48%	44%	45%	27%	26%	22%	16%	24%
Plant bug control	16%	9%	36%	28%	24%	61%	40%	52%	52%	53%	22%	52%	11%	20%	23%
Soil erosion	27%	22%	26%	64%	27%	55%	57%	54%	32%	54%	18%	21%	20%	4%	19%
Harvest aid materials and application timing	31%	36%	29%	28%	31%	51%	45%	53%	40%	51%	18%	19%	18%	32%	19%
Stinkbug control	15%	32%	52%	48%	35%	54%	48%	40%	40%	46%	31%	20%	8%	12%	19%
Monitoring cotton's plant growth	29%	33%	35%	28%	32%	51%	45%	51%	64%	51%	19%	22%	14%	8%	17%
Soil sampling and analysis for fertilization	37%	39%	44%	40%	40%	39%	38%	47%	44%	43%	24%	23%	9%	16%	17%
Soil compaction	28%	21%	28%	16%	26%	57%	59%	57%	72%	58%	15%	20%	15%	12%	16%
Insecticides drift	51%	51%	56%	44%	53%	41%	35%	31%	40%	36%	8%	14%	12%	16%	11%
Water salinity of irrigation wells	80%	74%	50%	40%	65%	16%	19%	32%	32%	24%	4%	7%	18%	28%	11%
Effects of agriculture on wildlife	51%	53%	59%	80%	56%	36%	36%	34%	20%	35%	13%	12%	7%	0%	10%
Soil salinity	72%	65%	47%	44%	59%	26%	27%	39%	32%	32%	2%	8%	14%	24%	9%
Water quality protection from agricultural runoff	48%	49%	58%	60%	53%	41%	41%	36%	36%	39%	11%	10%	6%	4%	8%
Dust from harvesting, farming, gins	70%	67%	65%	40%	66%	28%	27%	31%	48%	30%	1%	5%	4%	12%	4%

**ST 2.** Q43. What is the primary tillage method used in this field? Select one.

Primary Tillage	% of respondents by region									
Systems	Southeast	Midsouth	Southwest	Far West	U.S.					
No-till/strip-till	68%	46%	50%	33%	56%					
Conservation till	16%	33%	19%	33%	21%					
Conventional till	15%	21%	31%	33%	23%					
Other	1%	1%	0%	0%	1%					

**ST 3.** Q8. What practices are used to minimize soil erosion on your farm? Select all that apply.

Practices to minimize soil		% of res	pondents by	region	
erosion	Southeast	Midsouth	Southwest	Far West	U.S.
Strip-till/No-till	85.5%	50.4%	57.4%	36.0%	65.7%
Planted cover crops	72.7%	62.8%	59.9%	52.0%	64.8%
Ground cover	56.7%	48.1%	56.5%	44.0%	54.7%
Irrigation management	37.5%	47.3%	48.2%	68.0%	44.8%
Contour terraces/Plant rows	46.9%	27.1%	38.0%	28.0%	39.0%
Grassed waterways/Buffer strips	52.7%	36.4%	16.4%	16.0%	33.1%
Planted wheat/Vegetation as a windbreak	13.1%	21.7%	42.0%	20.0%	27.2%
Sand fighters	0.0%	3.9%	49.4%	20.0%	22.6%
Drain design	21.1%	36.4%	8.3%	16.0%	18.1%
Precisely level fields	3.6%	38.0%	7.4%	48.0%	12.6%
No practices	0.7%	3.9%	3.4%	4.0%	2.5%
Other	0.4%	1.6%	0.6%	12.0%	1.1%

**ST 4.** Q32. What type of irrigation system was used? Select all that apply.

T	% of respondents by region									
Irrigation Systems	Southeast	Midsouth	Southwest	Far West	U.S.					
Sprinkler with low pressure drop nozzles	68.0%	9.3%	44.9%	29.4%	45.1%					
Sprinkler with high-pressure nozzles	14.4%	7.4%	8.0%	0.0%	9.5%					
Surface (Furrow/Basin)	3.1%	66.7%	10.1%	58.8%	20.6%					
Drip (Surface/Subsurface)	2.1%	5.6%	20.3%	5.9%	11.1%					
Other*	12.4%	11.1%	16.7%	5.9%	13.7%					

<sup>\*</sup>Other- The majority of respondents claimed the "other" category as Central Pivot (Sprinkler) systems

**ST 5.** Q5. What management practices are used to handle tailwater or surface run-off? Select all that apply.

Managament practices		% of respondents by region										
Management practices	Southeast	Midsouth	Southwest	Far West	U.S.							
Field slope/length	72.7%	70.5%	64.5%	56.0%	68.3%							
Holding pond	16.4%	8.5%	12.7%	24.0%	13.7%							
Tailwater run-off	6.6%	17.1%	9.9%	24.0%	10.4%							
Surge system	1.5%	19.4%	2.8%	16.0%	5.6%							
Tailwater return system	2.2%	4.7%	6.5%	32.0%	5.4%							

**ST 6.** Q19. Which of the following precision agriculture technologies do you use in your cotton operation? Select all that apply

Described Tools of the		% of res	spondents by	region	
Precision Technologies	Southeast	Midsouth	Southwest	Far West	U.S.
Autosteer/GPS	83%	85%	89%	72%	86%
Soil sampling	66%	72%	21%	20%	46%
Soil map	47%	49%	27%	28%	38%
Yield monitor	33%	58%	28%	20%	35%
Imagery	17%	24%	18%	24%	19%
Hand-held GPS	17%	22%	16%	44%	18%
Other	3%	1%	1%	0%	1%
New additions to the 2023 survey question	Southeast	Midsouth	Southwest	Far West	U.S.
Swath control on the spray boom	70%	78%	71%	56%	71%
Swath control on a planter	43%	49%	34%	40%	40%
Unpiloted Aerial Vehicles (UAVs)	5%	7%	6%	12%	6%
See and spray system: Weed-IT, Weed seeker, John Deere see and spray.	4%	5%	6%	4%	5%
Not using precision technologies	4%	1%	4%	16%	4%

ST 7.

Q44. Please list the number of applications of the following used in this field during the 2021-22 season.

Q45. Please list the total number of spray events made (either a total of above or less than the above if using tank mixes).

Application practices	The average number of applications during the 2021/22 growing season								
replication practices	SE	MS	SW	FW	U.S.				
Herbicides	3.5	4.4	3.7	3.1	3.7				
Insecticides	2.9	4.6	1.7	1.6	2.7				
Fungicides	1.2	1.1	0.5	0.1	0.8				
Nematicides	1.2	1.3	0.4	1.7	2.2				
Harvest aids	1.4	2.8	1.7	1.5	1.8				
Plant growth regulators	3.3	4.1	2.2	2.0	3.0				
Spray events using tank mixes	SE	MS	SW	FW	U.S.				
Ground	6.7	7.8	5.5	3.5	6.3				
Aerial	1.1	1.7	1.3	1.3	1.3				

# **ST 8.**

- Q13. How do you decide you need to apply a foliar herbicide/insecticide to cotton fields?
- Q14. Were there any cotton fields that did NOT require foliar herbicides/insecticides in the most recent year you grew cotton?
- Q15. Approximately, how many cotton acres did NOT require foliar herbicides/insecticides in the most recent year you grew cotton?
- Q16. How do you decide you need to apply a foliar fungicide to cotton fields?
- Q17. Were there any cotton fields that did NOT require foliar fungicides in the most recent year you grew cotton?
- Q18 Approximately how many cotton acres did NOT require foliar fungicides in the most recent year you grew cotton?

Pesticide Management	Herbicides					Insecticides					Fungicides				
Practices	SE	MS	sw	FW	U.S.	SE	MS	sw	FW	U.S.	SE	MS	sw	FW	U.S.
Cotton fields that did not require foliar pesticides (% of responses)	8.9%	4.7%	15.6%	7.9%	11.0%	22.9%	9.3%	59.2%	53.9%	36.7%	69.8%	69.8%	77.3%	76.9%	73.1%
Cotton acres did not require foliar pesticides (total acres)	1,920	1,825	28,884	105	32,734	8,811	2,315	139,168	1,605	151,899	55,787	40,678	203,726	2,250	302,441
Cotton fields did not require foliar pesticides (% of total acres by region)	1%	1%	5%	1%	3%	4%	1%	26%	9%	16%	26%	24%	38%	13%	32%
Decision to apply a foliar pesticide (% of responses)															
After scouting a crop	71.9%	58.1%	76.8%	76.9%	71.7%	57.8%	33.7%	63.5%	46.2%	55.8%	53.1%	31.4%	40.3%	46.2%	43.8%
Consultant recommendations	51.6%	83.7%	49.3%	61.5%	56.4%	65.1%	90.7%	58.3%	53.9%	66.3%	51.6%	72.1%	44.1%	38.5%	51.6%
Treating only part of a field hotspots	18.2%	32.6%	22.8%	7.7%	22.3%	12.5%	25.6%	20.4%	15.4%	18.1%	12.0%	5.8%	2.4%	0.0%	6.6%
Calendar spray schedule (only for herbicides and insecticides)	22.9%	8.1%	9.5%	0.0%	14.1%	13.0%	2.3%	4.7%	7.7%	7.6%					
Based on cultivar selected (only for fungicide)											9.4%	3.5%	6.2%	0.0%	6.8%
None of the above	0.0%	1.2%	4.3%	0.0%	2.0%	0.0%	1.2%	6.6%	7.7%	3.2%	11.5%	16.3%	31.3%	23.1%	20.9%

**ST 9.** Q46. What are your target insect pests? Select all that apply.

T	% of	respond	ents by r	egion
Target insect pests	SE	MS	SW	FW
Thrips	69.5%	75.2%	66.7%	64.0%
Aphids	48.7%	53.5%	59.3%	64.0%
Stink Bugs	87.3%	49.6%	28.7%	32.0%
Plant Bugs	61.8%	86.1%	14.8%	24.0%
Cotton Fleahopper	3.6%	7.0%	59.0%	12.0%
Bollworm/Budworm	28.4%	37.2%	23.8%	4.0%
Spider Mites	21.8%	46.5%	13.9%	40.0%
Grasshoppers	19.6%	5.4%	25.3%	8.0%
Fall Armyworm	13.1%	14.0%	10.8%	0.0%
Lygus	6.6%	10.9%	2.0%	56.0%
Boll Weevil	8.0%	10.9%	10.5%	4.0%
Cutworms	6.2%	19.4%	6.8%	12.0%
Beet Armyworm	6.9%	7.8%	9.0%	4.0%
Loopers	9.8%	5.4%	2.2%	0.0%
Banded Winged Whitefly	8.0%	0.8%	2.5%	20.0%
Pink Bollworm	5.1%	6.2%	2.5%	12.0%
Silverleaf Whitefly (Bemesia)	6.9%	0.8%	1.9%	16.0%
Southern Armyworms	4.4%	3.9%	2.5%	0.0%
Cotton Leaf Perforator	1.5%	1.6%	1.9%	4.0%
European Cornborer	1.8%	0.8%	0.3%	0.0%
Saltmarsh Catepillars	0.7%	2.3%	0.3%	4.0%
Other	0.0%	0.0%	1.5%	4.0%

**ST 10.** Q47. What are your target pathogens? Select all that apply.

Towart nothogons	% of	respond	ents by r	egion
Target pathogens	SE	MS	SW	FW
Boll rots (Hard lock)	60.7%	58.1%	17.0%	20.0%
Seedling disease	32.7%	39.5%	35.8%	20.0%
Root-knot nematode	36.4%	27.9%	25.6%	20.0%
Verticillium wilt	11.3%	20.9%	39.8%	68.0%
Target spot	34.9%	31.0%	4.0%	0.0%
Reniform nematode	25.1%	16.3%	8.0%	4.0%
Alternaria leaf spot	12.7%	7.0%	6.5%	8.0%
Fusarium (FOV), other than FOV Race 4 (FOV 4)	7.6%	6.2%	9.3%	12.0%
Areolate mildew (Grey mold, Ramularia)	16.7%	2.3%	1.5%	0.0%
Other diseases	2.9%	1.6%	8.6%	12.0%
Ascochyta blight (wet weather blight)	4.4%	4.7%	4.6%	0.0%
Stemphylium leaf spot	9.5%	1.6%	0.6%	0.0%
Cercospora leaf spot	6.6%	1.6%	2.8%	0.0%
Fusarium Race 4 (FOV 4)	2.2%	1.6%	2.8%	20.0%
Cotton leaf roll dwarf virus	6.6%	7.0%	2.5%	4.0%